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TITLE

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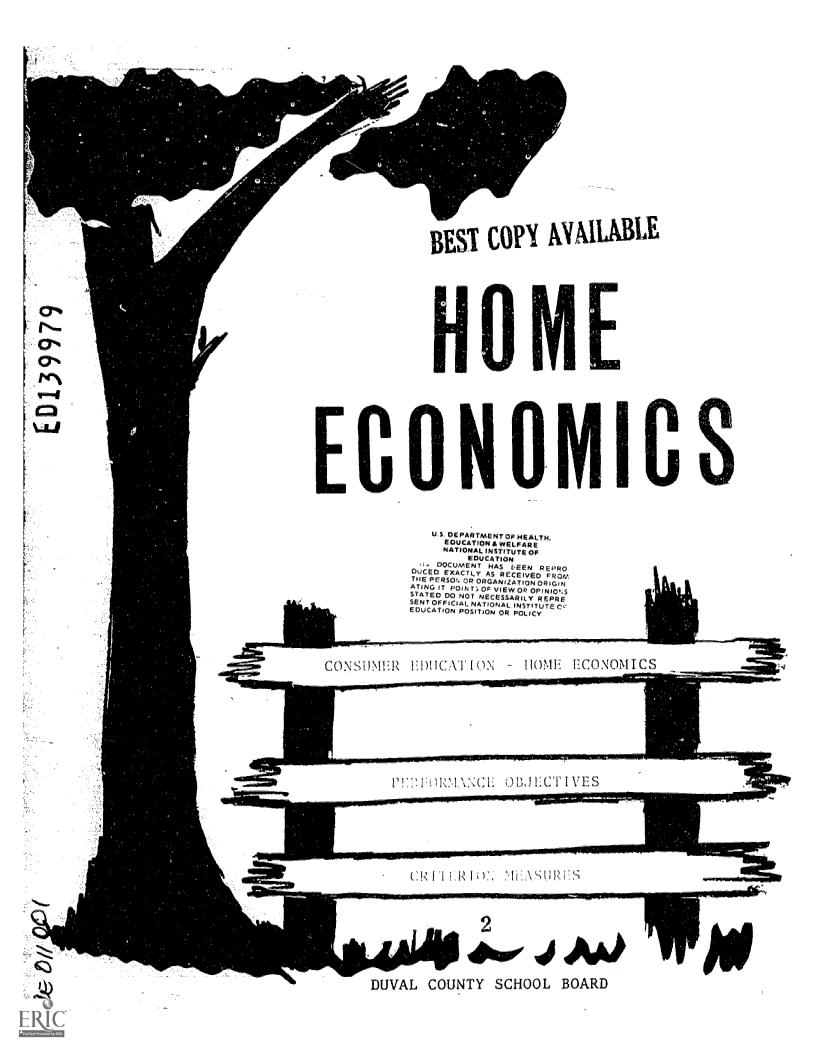
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EDRS PRICE DESCRIPTORS

*Behavioral Objectives; Consumer Economics; *Consumer Education; Consumer Science; *Criterion Referenced Tests; Family Resources; *Home Economics Education; Home Management; Money Management; Senior High Schools

ABSTRACT

Several intermediate performance objectives and corresponding criterion measures are listed for each of six terminal objectives for an 18-week consumer education-home economics course for 10th, 11th, and 12th grade students. Purposes listed for the course are to develop an understanding of the American market system, and how the individual affects and is affected by the American market system: to provide students with opportunities to develop basic skills, concepts, and understanding necessary to achieve optimum satisfaction from the utilization of resources; and to provide students with the opportunity to clarify values and identify goals by using the decisionmaking process. Objectives include focus on knowledge and skills in obtaining personal and family income, money management, and buying goods and services. A listing of suggested types of resource speakers, a bibliography, and a listing of audiovisual materials are included. (This manual and 54 others were developed for various secondary vocational courses using the System Approach for Education (SAFE) guidelines.) (HD)



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CONSUMER EDUCATION - HOME ECONOMICS

Accreditator No. 2675 Grade Level 10-12 Course Length - 18 Weeks

The Consumer Education - Home Economics course is designed for a semester course for the senior high school students - grades 10-12.

Its purposes are:

- to develop an understanding of the American market system, and how the individual affects and is affected by the American market system.
- 2) to provide students with opportunities to develop basic skills, concepts and understanding necessary to achieve optimum satisfaction from the utilization of resources.
- 3) to provide students with the opportunity to clarify values and identify goals by using the decision-making process.

Upon completion of the course, the student will respond to a final examination (measuring achievement of five curriculum objectives) with at least 70% proficiency.



G O A L

To design, develop, implement and validate an experientally oriented consumer education curriculum for secondary school students in Consumer Education - Home Economics.

This is a semester course which will provide for individual differences, be relevant, and develop the skills needed by the students in the market place.

CURRICULUM OBJECTIVE

Upon completion of this course, at least 70% of the students will be able to:

- describe how the American economic system works and how the individual and family affects and is affected by the economic system
- exhibit a knowledge of how an individual's values affects the use of resources
- exhibit knowledge and demonstrate skills in using community resources to obtain personal and family income
- 4) exhibit knowledge and demonstrate skills in the area of money management
- 5) exhibit knowledge and demonstrate skills in the buying of goods and services.

Evidence of satisfactory course completion will be the student's written response to an oral or written test with at least 70% proficiency.

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$\underline{N} \ \underline{E} \ \underline{E} \ \underline{D} \ \underline{S} \qquad \underline{A} \ \underline{S} \ \underline{S} \ \underline{E} \ \underline{S} \ \underline{S} \ \underline{M} \ \underline{E} \ \underline{N} \ \underline{T}$

Our young people need:

- To develop an understanding of how the American Economic System works and how the individual affects and is affected by the economic system.
- To recognize job opportunities available in the area of consumer economics and related fields of interest.
- To acquire knowledge and develop skills in money management and decision making in the market place.
- 4. An experientially oriented consumer education curriculum to meet interest and ability levels of all secondary school students.



TERMINAL PERFORMANCE	ACCREDITATION STANDARD:
OBJECTIVE NO. 1.0	

Upon completion of a series of planned learning experiences, at least 76% of the students will demonstrate an understanding of how the American economic system works as evidenced by correctly completing at least 70% of the test questions on the unit.

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
		1.0	See attached test
·			ANSWERS:
			PART I 1. T
			9. T 19. F 10. T 20. F
			PART II 1. D 9. C 2. C 10. B 3. D 11. D 4. D 12. C 5. D 13. B
	·		6. D 14. D 7. B 15. C 8. C
			6

1.0 Criterion Measure - \underline{PART} I

DIRECTIONS:	Write the word TRUE or FALSE to the left of the statements below.
1.	The "opportunity cost" of a goods or a service is the value of that which you gave up when making your choice between two things.
2.	The profit motive is the incentive for the owner of a business to satisfy the wants of consumers.
3.	The gross national product refers to the total wealth of a country.
4.	The primary reason for working is to earn an income with which to buy goods and services.
5.	In a market system the government does not influence production and price.
6.	One's personal economic decisions do not influence the economic conditions of the nation's economy.
7.	The market system of meeting demands for goods and services is a system of freedom of choice.
8.	In a traditional economy the nature and price of goods and services is determined by the dollar vote cast in the market place.
9.	Economics is the study of the relationships that exist among the components of the total economy.
10.	The major type of currency issued by the Federal Reserve System is the federal reserve note.
11.	Deposits in a checking account are called collateral.
12.	The purchasing power of money is measured by the quantity of goods that a given amount of money will buy.
13.	All state banks are compelled to be members of the Federal Deposit Insurance Corporation.
14.	The primary objective of the Federal Reserve System is to achieve economic stability through the control of credit.



1.0	Criter	ion Measure - FART 1 (Continued)
·	15.	Individual savings accounts are insured up to \$80,000 by the FDIC.
	16.	Banks represent the basic set of institutions that provide the machinery for the monetary system.
	17.	Expanding credit has the same effect as increasing the supply of money.
	18.	When a local or state government wishes to use credit, the usual procedure is to sell bonds.
	19.	Competition tends to increase prices.
	20.	Since advertising increases the price of goods, prices to consumers would decline if advertising was discontinued



1.0 Criterion Measure - PART II

DIRECTION	NS: Place the <u>letter only</u> of the correct response to the left of the number.
1.	Which of the following is a criticism of advertising? a. informs customers about new products b. stresses exclusive features of products c. builds customer preference for a particular brand
2.	d. appeals too much to emotions rather than to reason. Advertising that stresses the benefits of a certain class or type of product rather than a particular feature of a product is called a. consumer advertising b. business advertising c. primary advertising
3.	d. selective advertising. In relation to the total value of all goods and services produced in the United States, the amount spent for advertising per year is a. less than 1 percent b. approximately 10 percent c. approximately 5 percent d. approximately 2 percent.
4.	Advertising per dollar sales is highest for a. insurance companies b. beverage companies c. banks d. tobacco products.
5.	Effective regulation and control of advertising includes a. standards adopted by individual consumers b. decreasing consumer prices c. standards adopted by individual business firms d. all of the above.
6.	Money, in the United States, serves as a medium of exchange b. a measure of value



c. a store of value d. all of the above.

1.0	Cr:	iterion Measure - PART II (continued)
	7.	Currency is money in the form of
	-	a. coins
		b. paper or folding money
		c. checksd. all of the above.
		d. all of the above.
	8.	Most of the currency now in circulation consists of
	-	a. silver certificates
		b. coins
		c. federal reserve notes
		d. national bank notes.
	9.	The form of money that accounts for more than 80% of all
		the money circulating in the United States today is
		a. coins
		b. currency
	7=1	c. checkbook money
		d. none of the above.
	10.	A national bank is one that
		a. is owned by the Federal Reserve System
		b. has obtained its charter from the United States govern-
		ment
		c. operates in more than one state
		d. operates in a national market.
	11.	An economic good is
	•	a. any material that is useful to man in satisfying his
		wants or needs
		b. any object that is scarce enough that it commands a
		price c. almost everything a person owns
		d. all of the above.
	12.	Capital goods refers to
		a. corporate securities
		b. money in savings accounts
		c. goods used to produce other goods d. money held by financial institutions.
		d. money neid by illiancial institutions.
	13.	In economics, the term opportunity cost refers to
	•	a. the value of that which is chosen in terms of its
		monetary value
		b. the value of that which is given up by economic choice c. the value of that which is chosen is terms of satisface
		tion of economic wants
		d. none of the above.



1.0 Criterion Measure - PART II (continued)

- 14. The most remarkable characteristic of the market economy is
 - a. the high production of goods and services it creates through central planning
 - b. the speed and certainty by which it raises the level of living
 - c. the way in which it assigns production tasks to individuals
 - d. the fact that no one is forced in any way to produce certain goods and services.
- ____15. In economics, we define an institution as
 - a. producers and consumers working together
 - b. buildings or companies where economic activity takes place
 - c. a social arrangement which influences how we think and behave
 - d. a depository for money.



TERMINAL	PERF	DRMANCE		
OBJECTIVE		1.0	(cont'	d.)

ACCREDITATION	STANDARD:	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
1.1	The student will identify the principles of the American economic system as evidenced by responding correctly to 10 out of 12 questions.	1.1	See attached test
			ANSWERS:
			<u>d</u> 1.
			<u>e</u> 2.
			<u>f</u> 3.
			<u>i</u> 4.
			<u>i</u> 5.
			<u>h</u> 6.
			<u>a</u> 7.
-			<u>c</u> 8.
	·		<u>b</u> 9.
			<u>g</u> 10.
		İ	
			12

. 1.1 Criterion Measure

DIREC					left rrect			r writ∈	the	lette	er only	or
	1.	marke	t s	yste	em		а.	portic		_	income	tha
· · · · · · · · · · · · · · · · · · ·	2.	profi	t					you ke	ep o	1 11100	-06	

- competition
 - 4. free enterprize
 - 5. deflation
 - 6. mixed economy
- ___ 7. private property
- ____ 8. inflation
- 9. gross national product
- 10. consumer price index
- 11. opportunity cost
- 12. consumer

- a t
- b. sum total of all goods and services produced in the United states
- c. rise in the price level of goods and services
- d. the nature and price of goods and services produced are determined by the dollar vote cost
- e. excess of income over expenses
- f. effort of business to gain a larger share of the market
- g. cost of buying a constant quantity of goods and services for a family of four
- h. government and private enterprize share in economic decisions
- i. fall in prices and decrease in unemployment
- j. private ownership of production with competition for profit
- k. anyone choosing and using goods and services
- 1. what you give up to acquire something

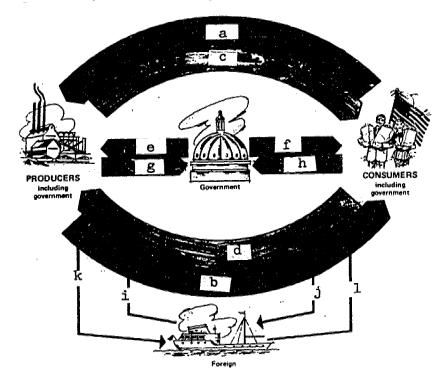
TERMINAL	PERF	ORMANCE	
OBJECTIVE	NO.	1.0 _	(cont'd.)

ACCREDITATION STANDARD:

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
1.2	The student will demonstrate his knowledge of the circular flow of goods, services and money in our economic system by identifying correctly 10 out of 12 terms on a flow diagram		See attached test
			ANSWERS: a. 2 b. 5 c. 1 d. 3 e. 6 f. 7 g. 4 h. 4 i. 8 j. 9 k. 5 1. 5
			VIII.
			,
			14

1.2 Criterion Measure

DIRECTIONS: Using the <u>number only</u> of the correct terms, trace the circular flow of money, goods and services in the American economic system.



a	e	i
b	f	j
c	g ·	k
ď.	h.	1.

- 1. income
- 2. productive resources
- 3. spending
- 4. taxes
- 5. goods and services

- 6. subsidies
- 7. transfer payments
- 8. income exports
- 9. income imports

TERMINAL	PERFO	RMANCE	₽.
OBJECTIVE	NO.	1.0	(cont'd.)

ACCREDITATION	STANDARD:

	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
1.3	The student will recognize the basic principles behind the American currency system and their effect on the national economy by correctly identifying 10 out of 12 definitions.	1.3	See attached test
			ANSWERS:
			1. <u>c</u> 2. <u>e</u> 3. <u>i</u>
	e Eur. xeme		4. <u>f</u> 5. <u>k</u> 6. <u>d</u>
· · · · · · · · · · · · · · · · · · ·			7. <u>b</u> 8. <u>a & j</u> 9. <u>h</u>
			10. <u>g</u> 11. <u>g</u> 12. <u>1</u>
			16

1.3 Criterion Measure

<u>DIRECTIONS</u>: In the space to the left of the term, place the letter of the corresponding definition. Some definitions may be used more than once.

1.	monetary policy
2.	Federal Reserve System
3.	commercial banks
4.	federal deficit
5.	reserve requirements
6.	fiscal pol.cy
7.	F D I C
8.	money
9.	demand deposits
10.	discount rate
11.	open market operations
19	federal reserve note

- a. medium of exchange
- b. insures deposits in bank
- c. process of controlling money supply and credit
- d. government taxing and spending process
- e. system of 12 bank districts to control money supply
- f. government spends more than it takes in taxes
- g. used by Federal Reserve to control money supply
- h. checking accounts
- creates money by making loans based on deposits
- j. measure of value
- k. amount of money member bank is required to maintain
- security sold by Federal Reserve



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TERMINAL !	PERFC	RMANCE		
OBJECTIVE		1.0	(cont'd.)

ACCREDITATION	STANDARD:
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NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
1.4	The student will iden- tify the functions, uses and types of ad- vertising that is use- ful to the consumer in making a wise choice by correctly answering 14 of the 20 questions.	1.4	See attached test
	of the 20 questions.		ANSWERS:
· ,			PART I 1. c 4. c 2. s 5. c 3. s
			PART II 1. x 2. x 5. 0 3. x
			PART III
. El enzat			1. T 6. T 2. T 7. F 3. F 8. T 4. T 9. T 5. T 10. T
 -			5. T 10. T
	· ·		

	1.4	4 ('n	it	e	r	i	o n	Mea	su'	r	e
--	-----	-----	----	----	---	---	---	-----	-----	-----	---	---

	PART I
that be	ne list below, place a "C" in the blank before the functions enefit the consumer and place an "S" in the blank before the ons that benefit the seller.
1.	Permits comparison of goods and services.
2.	To educate consumers with new products and their use.
3.	To increase respect for the company and obtain more business.
4.	To acquaint buyers with information about products.
5.	To gain satisfaction by using a particular product or service.
	DADE TT
	PART II
Which o	f the following is not an appeal used by advertising? Put an ore the correct ones and an "O" before the incorrect ones.
1.	fear 4. bargains
2.	sex 5. numbers
3.	self preservation
	PART III
TRUE or	FALSE
1.	Advertising can influence consumer decisions unconsciously.
2.	Manufacturers and retailers are good sources for product information not found in advertisements.
3.	Testiomonials are a very reliable source of information on goods and services.
4.	Eighty-percent (80%) of purchases are made on an emotional level.

1.4	riterion Measure - PART III (continued)
5.	Ads are designed to attract and hold one's attention.
6.	Advertising has educational benefits.
7.	The food industry ranks high in advertising expenditures as compared to tobacco and alcoholic beverages.
8.	One purpose of advertising is to develop familiarity and a favorable image of a particular goods or service.
9.	Primary advertising focuses attention on a class of products rather than a particular brand.
10.	People pay attention to advertising when they are planning to buy.

TERMINAL FERFORMANCE	ACCREDITATION STANDARD:
OBJECTIVE NO. 2.0	

After completing the planned learnings in INQUIRY, VALUING, DECISION, and ACTION*, 76% of the students will demonstrate the knowledge and skills needed to use these processes in the marketplace as evidenced by correctly completing 70% of the test questions.

NO.	INTERMET LATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
		2.0	See attached test
	· ·		ANSWERS: PART I - A-INQUIRY
	<i>46.</i>		B-VALUING D-ACTION 1. B 1. A 2. E 2. E 3. A 3. C 4. F 4. F 5. C 5. D 6. D
	,		PART II - 1. A 5. C 2. C 6. C 3. A 7. D 4. C 8. B
N.		21	*CONSUMER EDUCATION CURRICULUM MODULES A SPIRAL PROCESS APPROACH Patricia D. Murphy, Project Director North Dakota State University For sale by the Superintendent of Documents U.S. Government Printing Office Washington, D. C. 20402 Stock #1780 - 01284 \$17.75

2.0 Criterion Test

PART I - DIRECTIONS: Below is a scrambled list of the steps in each of the four processes in the Spiral Approach to consumer education. Using the letter only, arrange the steps in each process in the correct sequence.

<u>A. –</u>	INQUIRY PROC	ESS	
	1.	Α.	collecting data
	2.	в.	analyzing data and developing a conclusion
	3.	с.	considering tentative conclusions
	4.	D.	recognizing a problem
	5.	Ε.	apply the conclusion to a new situation
•	6.	F.	clarifying terms and concepts
B	VALUING PROC	ESS	
	1.	Α.	clarifying values exemplified and identifying conflicting values
	2.	в.	recognizing value components of a situation
	3.	c.	analyzing value alternatives and hypothesizing about possible consequences
	4.	D.	examining value preferences
	5.	Ε.	considering value-relevant behavior
	6.	F.	hypothesizing about value sources and support-

2.0 Criterion Measure

C DECISION	
1.	A. recognize a decision problem
2.	B. considering alternatives
3.	C. clarifying alternatives
4.	D. predicting consequences
5.	E. analyzing alternatives
6.	F. ordering alternatives
D ACTION	
1.	A. recognizing issue
2.	B. considering evidence and alternative actions
3.	C. clarifying consumer actions
4 -	D. organizing evidence and selecting actions
5.	E. analyzing actions and accepting consequences
6.	F. initiating and evaluating actions

PART II

1.	When Mel looks out the window of his office at the local
	school, he sees large, beautiful trace Thom was the large of
	crose to nature. The school administration has measured
	removal of these trees because they block the war of the
	screet when motorists stop at the conser, making it difficult
	to see approaching cars.
	Mol voluce metallication

Mel values nature and getting along with people. Check the one action below which would not agree with Mel's values.

- A. Form a picket line in front of the building.
- B. Write a letter to the editor of the local newspaper and ask for public opinion about the tree removal.
- ____C. Form a committee to study alternatives to the tree removal.
- D. Check statistics to see how many accidents have occured at this corner.



2.0 Criterion Measure (continued)

2. Lana wanted to buy a safe toy to give her 18-month-old son. She found a cute "Snoopy" dog for 99 cents. It was made of plastic with felt ears and eyes. It looked safe. After her son had played with the toy, she noticed the nose had come loose. To her horror, the nose was fastened to the dog with a common straight pin.

Which of the following is an issue which Lana faces and which requires action in the interest of consumer well-being? Check one response.

- A. How can one get a refund for merchandise which is unsatisfactory?
- B. How can she get another toy dog that is more safely made?
- ___C. What needs to be done to keep unsafe toys off the market?
- D. What needs to be done to teach children about the danger of some toys?
- 3. & 4. Mark lives in an apartment in which the heating system and all the appliances are run by electricity. He has noticed that he is using more and more electricity, and he wants to reduce the amount he uses so that his electric bill is not so high.

A representative of the electric company inspected Mark's apartment and suggested the following alternative ways to decrease Mark's electric bill. For each alternative, find the expected consequence in the second column and write the letter of that consequence in the blank before the alternative.

ALTERNATIVES

- ___(#3) Keep doors and windows closed when heat is on.
- ____(#4) Defrost the freezer more frequently.

CONSEQUENCES

- A. Less heat will escape from the apartment
- B. May have to wear a sweater or jacket
- C. May take more time to do

2.0 Criterion Measure (continued)

5.	Which <u>one</u> of the following statements expresses a situation which involves value problems? Check the blank preceding your choice.	
	A. The Horton's house was heavily damaged by a flood.	
	B. Mrs. Johnson's vision is 20-30 which is corrected to 20-20 with glasses.	¥
	C. Harold Peterson was born in Norway sixty-five years ago and moved to the United States with his parents when he was five.	
	D. Mr. and Mrs. Marshall argue every week over whose turn it is to do the grocery shopping.	
	\cdot	
6.	You are in the library finding information related to the causes of high grain prices in the early 70's." Check the blank preceding the information sample listed below which best aids you in studying the topic.	
	A. A graph showing the increase in grain prices from 1945-1973.	
	B. A census on the midwestern states for the years 1960-1970.	`*b
	C. A descriptive report on world-wide weather conditions which have influenced crop production.	
	D. A price index for one specific date showing the selling price of various types of grain on the market (wheat, barley, rice, oats, etc.).	· •

2.0	Criterion	Measure	(continued)

7.	Check specif	the blank preceding the $\underline{\mathtt{one}}$ question below which is ic and which clearly identifies a purpose for inquiry.
	A.	What was the cost of grain in 1970?
	В.	If food prices continue to rise, will the rest of the economy be affected?
		What effect did a growing world population have on grain prices in the early 1970's?
	D.	Who raises the bulk of the world's supply of grain?
8.	Four p is mos	roblems are listed below. Check the <u>one</u> problem which t highly value-centered.
	A.	Who licenses television stations?
	в.	Who should decide what programs are on television?
		To whom can a person write to express comments about certain television programs?
	D.	Who controls the type of advertising on television?





TERMINAL	PERFO	RMANCE	
ORTECTIVE		2.0	(cont'd.)

ACCREDITATION STANDARD:

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	ŅŌ.	CRITERION MEASURES
2.1	After completing a series of planned activities in INQUIRY, 76% of the students will be able to demonstrate the use of the inquiry process by answering 7 out of 10 test questions correctly.		See attached test
			·
			ANSWERS:
			A. 3 B. 2 C. 1 D. 2 E. 4 F. 1 G. 3 H. 4 I. 6 J. 5
			:
			27

2.1 Criterion Test

<u>DIRECTIONS</u>: Match the following 6 steps in the INQUIRY process to the correct consumer problems given below.

STEPS IN INQUIRY

- 1. Recognize a problem
- 2. Consider tentative solutions
- 3. Clarify terms and concepts
- 4. Collect data and evaluate data sources
- 5. Analyze data to develop a conclusion
- 6. Apply a conclusion

CONSUMER BEHAVIOR

	A .	Request "fiber content" when purchasing yard goods.
	В.	In order to control the increase in the price of beef, ration the amount of beef each person may buy.
	C.	What effect does a growing world population have on grain prices in the 1970's?
	D.	Food could be raised on the ocean floor.
	Ε.	Which TV set has the longest guarantee on parts?
	F.	Why did people create more trash in 1971 than they did in 1920?
	G.	"Bait and Switch" is a bargain offered to lure a customer into a store and then get him to buy more merchandise.
		In the library finding information related to causes of high grain prices in the 1970's, a descriptive report on world wide weather conditions which influence crop production is studied.



- 2.1 Criterion Measure (continued)
- I. A few weeks ago, Lori was given a fish bowl with three goldfish. Two days later they died. She then read the instruction on the fish food container "Do not feed to goldfish." She decided that in the future she should read labels more carefully. Today Lori is looking for fabric to make a dress which she wants to be machine washable. She reads the fabric labels very carefully.
- J. Lorna is shopping for fresh fruits. After studying the U. S. Department of Agriculture chart on the availability of apples and grapefruit and the cost of fruit per dozen each month of the year, Lorna decides that the cost per dozen decreases as the availability of the fruit decreases.



TERMINAL I	PERF			
OBJECTIVE	NO.	2.0	(cont'	d.)

ACCREDITATION	STANDARD:	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CAITERION MEASURES
2.2	After completing a series of planned activities in VALUING, 70% of the students will be able to demonstrate the use of the inquiring process by answering 7 out of 10 test questions correctly.	!	See attached test
			ANSWERS: A. 2 B. 1 C. 4 D. 3 E. 3 F. 5 G. 6 H. 6 I. 5 J. 2
Alexa.			30

2.2 Criterion Measure

<u>DIRECTIONS</u>: Match the following 6 steps in the VALUING process to the correct consumer problems given below.

STEPS IN VALUING

- 1. Recognizing value components of a situation
- 2. Considering value-relevant behavior
- Clarifying values exemplified and identifying conflicting values
- 4. Hypothesizing about value sources and supporting the hypothesis
- Analyzing value alternatives and hypothesizing about possible consequences
- 6. Examining value preferences

CONSUMER BEHAVIOR

A.	The saleslady gives Lois \$10 too much in change for a purchase. Lois is aware of the overage but takes the change and walks out.
В.	John is considering selling his car because his girl-friend doesn't like it.
C.	Lois might have been taught by her parents that when salesclerks make mistakes and undercharge a customer, it is their fault and they must suffer the consequences.
D.	The Athletics Club decides to spend \$300 raised for the children at an orphanage for playground equipment to improve their body coordination.
Е.	The use of land for transportation conflicts with the use of land for recreation.
F.	The government should control the prices of all goods which are considered necessities of life in order to hold down the price.



	G.	rterion reasure (continued)
	G.	When I was 25 I was penniless. It didn't bother my parents, but I was unhappy. I decided I must either conquer my money problems or commit suicide.
	н.	Kids learn from their parents and relatives. I found it was difficult for me to recognize that I must understand money in a different way from my parents.
	I.	Making a decision to buy a bicycle may be a concern for saving gasoline as well as a need for exercise.
	J.	What should a person do if he sees another person shop-lifting?



TERMINAL PERFORMANCE	ACCREDITATION STANDARD:
OBJECTIVE NO. 2.0 (cont'd.)	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
2.3	After completing the planned activities in DECISION, the student will be able to demonstrate the use of the decision-making process by answering correctly 7 out of 10 test questions.	2.3	See attached test
	, deg = 11*	. * .	
	·		ANSWERS:
			B. 2 C. 3 D. 5
			E. 6 F. 4 G. 1
•			H. 3 I. 6 J. 3
			. ;
			33

2.3 Criterion Test

<u>DIRECTIONS</u>: Match the following 6 steps in the DECISION process to the consumer problem given below.

STEPS IN DECISION

- 1. Recognizing a decision problem
- 2. Considering alternatives
- 3. Clarifying alternatives
- 4. Predicting consequences
- 5. Analyzing alternatives
- 6. Choosing best alternatives

CONSUMER BEHAVIOR

A.	Ed wants to make sure that if he should die or be unable to work while his children are under 18 years of age, his children would be provided for financially.
В.	If you were to find out that the water in your city has been contaminated, a possible alternative would be to use bottled water.
c.	If a friend borrowed your new car and you later found a dent in it, possible solutions would be to tell the friend that you have noticed a dent and ask if he knows anything about how it could have happened; or have the car fixed even if your insurance won't cover it and you have to borrow the money; or look the car over with anyone who is about to borrow it so both of you will know if anything has happened when you aren't driving it.
D.	After coming to several workable alternatives, you are able to defend your choice.
E.	Cathy has considered three choices. The choice Cathy is going to make is to take a new job.
F.	Ron and Judy's car is in need of costly repairs. They had decided on three alternatives and are in the rocess of evaluating each alternative.



2.3	Cr	iterion Test (continued)
	G.	Mr. and Mrs. Steinburg live in New York and are planning a trip to Wyoming. The decision to make focuses on what means of transportation will be best for them.
	н.	Given a list of grocery items, along with the ads from three stores, you should be able to name the ad that gives you the most information for what you want.
	ī.	After summing up your alternatives, you should be able to decide according to personal values and wants which one is best for you.
	J.	Mike lives in an apartment and has a high electric bill. His overall value is to spend less money on electricity.

interior comp		
TERMINAL PERFOR	MANCE	
OBJECTIVE NO	2.0	(cont'd.)

ACCREDITATION	STANDARD:	

TERMINAL PERFORMANCE OBJECTIVE NO. 2.0 (cont'd.)		ACCREDITATION STANDARD:		
NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES	
2.4	After completing the planned activities in ACTION, the student will demonstrate the ability to use the action process by correctly answering 7 out of 10 test questions.	2.4	See attached test	
•	.,			
			ANSWERS:	
			$\begin{array}{ccc} \underline{1} & a \\ \underline{1} & b \\ \hline 4 & c \end{array}$	
			4 c. 2 d. 4 e. 6 f. 3 g. 5 h. 6 i.	
			3 g. 5 h.	
			$\frac{6}{2}$ j.	
				4
			,	
			36	

2.4 Criterion Test

48.1 g

<u>DIRECTIONS</u>: Match the following 6 steps in the ACTION process to the correct consumer problems given below.

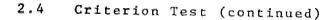
STEPS IN ACTION

- 1. Recognizing issues
- 2. Considering evidence and alternative action
- 3. Clarifying consumer action
- 4. Organizing evidence and selecting action
- 5. Analyzing action and accepting consequences
- 6. Initiating and evaluating action

CONSUMER BEHAVIOR

 Α.	Lana bought a stuffed dog for her son. Later she noticed the nose had come loose. How can Lana, as a consumer, keep unsafe toys off the market?
 В.	Seeing a lot of litter on the sidewalks and streets, Mark decides to find out what citizens can do to stop themselves and others from littering.
 С.	Evaluate a label according to most individual needs and stress the importance to the consumer for their well-being.
 D.	After reading a label on the back of a food container, decide if this food should be eaten if a friend should not have more than 30 mg. of sodium per day.
 Ε.	After seeing Sally's viewpoint, the committee has decided to inform other consumers of this problem as one alternative
 F.	Judge the effectiveness of the actions you initiated which caused the restaurant to improve the quality of food it serves.
 G.	Mel loves beautiful trees. There is a city ordinance passed to cut down all trees in a particular area because of obstructions. Mel has three choices to take which as a consumer are open to him.





- H. Unit pricing is being discontinued in your local store.
 You should, along with other interested persons, arrange
 with the store manager a time that you could inform shoppers of the value of unit pricing.
- I. Keeping the consumer's well-being in mind, evaluate your action if you had helped bring nutritional labeling to the grocery stores in your area.
- J. Would you serve a food high in carbohydrates if you know your guest can only have a limited amount per day?



COURSE	CONSUMER	EDUCATION -	- HOME	ECONOMICS_

TERMINAL PERFORMANCE	ACCREDITATION STANDARD:
OBJECTIVE NO. 3.0	

After exploring a unit on jobs, 76% of the students will demonstrate knowledge of the wide variety of careers available to students, and develop skills necessary in obtaining and keeping a job as evidenced by responding correctly to 28 out of 40 questions.

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
		3.0	See attached test
,			
			ANSWERS:
			TRUE-FALSE 1. T 5. T 9. T
			2. T 6. F 10. F
			3. T 7. F 11. T 4. F 8. T 12. T
			ABBREVIATIONS:
			1. C 5. A 2. D 6. H
			2. D 6. H 3. G 7. E
			4. F. 8. B
			ANSWER BRIEFLY:
			1. Employer - Employee
į			 personal contact good working conditions
	4		3. be honest and objective
			Employee - Employee
			 respect others opinions don't take out problems
			on others



COURSE	CONSUMER	EDUCATION -	HOME	ECONOMICS

TERMINAL	PERF	ORMANCE		
OBJECTIVE	NO.	3.0	(cont'	d.)

ACCREDITATION STANDARD:

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
· -		3.0	(CONTINUED)
			 Phone: talk to person named in ad find out what the job requires answer all questions asked
			Mail: 1. include job experiences 2. activities that might be use- ful in the job 3. request personal interview
			Person: 1. be prompt 2. use proper grammar 3. be ready to answer all questions
			3. Be there on time. Be as efficient as possible. Be absent only when absolutely necessary. Give at least 2 weeks notice when leaving the job.
		- 5	4. job analysis outline resume application interview
			5. sign your name and date attach W-4 form

з.	0	Cr	iteri	Lon	Measure	_	PART	I
----	---	----	-------	-----	---------	---	------	---

DIRECTI	ONS: Put a \underline{T} in front of all true statements and an \underline{F} in front of all false statements.
1.	In considering an application for a job, you should consider the physical conditions in which you will be required to work.
2.	People work to keep themselves occupied.
3.	Resumés give the employer an overall picture of you.
4.	When you enter the employer's office it is all right to smoke if you are nervous.
5.	Applicants can be rejected on the grounds of general appearance.
6.	Applications should have blank spaces on them to let the employer know he does not know everything.
7.	Ads should always be answered either by a letter or in person.
8.	When answering an ad, never tell the interviewer about your personal problems.
9.	An employer has the responsibility of providing a good working atmosphero for his workers.
10.	The employee has no responsibilities to his employer.
11.	Job frauds are becoming more common in today's market because of the high rate of unemployment.
12.	Some type of training or preparation is required for every job.

41



3.	0	Criterion	Measure -	PART	TT

DIRECTIONS:	The following	abbrev	viation	is at	e often	used	in w	riting
	"help wanted"	ads.	Match	the	abbrevia	ation	with	the
•	correct word.		****					

 1.	expd.	Α.	advancement
		В.	excellent
 2.	mos.	С.	experienced
 3.	trne.	D.	months
		Ε.	knowledge
 4.	oppty.	F.	opportunity
 5.	advnc.	G.	trainee
 6.	no exp. nec.	н.	no experience necessary
 7.	kn1.	I.	furnished
8.	exc.	J.	salary

PART III

DIRECTIONS: Answer the following questions with brief answers.

Relationships in the world of work are very important. Give 1. three rules for better relationships between each of the following:

Employer - Employee	Employee - Employee
1.	1.
2.	2.
3.	3.

Name three important things to remember when answering a want ad 2. by phone, by mail, in person.

Phone:	<u>Mail</u> :	Person:
1.	1.	1.
2.	2.	2.
3.	3.	\$ 3.

- What responsibilities does an employee have to his job? 3.
- List the steps involved in preparing for the job interview? 4.
- List two important things to remember when filling out an income 5. tax return. 2. 1.



TERMINAL PERFORMANCE	
OBJECTIVE NO. 3.0	(cont'd.)

ACCREDITATION	STANDARD:	

	<u>,</u>			
	NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
	3.1	The student will collect and analyze information on job opportunities by correctly answering 7 out of 10 questions.	i !	See attached test
	-2 . 1			
		-		ANSWERS:
	•			1. T 6. F
				2. T 7. T
ì		·		3. F 8. T
			1	4. T 9. T 5. T 10.F
	,			5. T 10.F
				Jane.
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		CONSUMER EDUCATION - HOME ECONOMICS
3.1	Criteri	on Measure
DIRE		Put a "T" in front of all true statements and an "F" in front of all false statements.
	1.	It is important to collect as much information as possible in your particular area of interest.
Marian San San San San San San San San San S	2.	The study of job occupation is important in determining ahead of time if individual needs and wants will be met.
	3.	The majority of people employed as professional workers have not completed 12 years of school.
	4.	Summer and part time jobs—are helpful in preparing you for a full time job.
two	5.	An individual needs to have an alternate plan in choosing careers.
	6.	Hobbies and interests are not important to job selection.
	7.	It is important to identify what qualifications are necessary for a particular job before presenting an application.
	8.	Employment agencies are one source of information as to what jobs are available in your particular area.
And the second of the second o	9.	In looking for information in a particular job area, it is important to discover job conditions and benefits and how they will effect your job performance.
	10.	It is not important to check on advancement possibilities in earnings when d iding on a job.

TERMINAL	PERF	DRMANCE		
OBJECTIVE		3.0	(cont	d.)

6. 6.	2	INTERMEDIATE					
	NO.	PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES			
	3.2	The student will eval- uate and develop a plan to prepare for,	3.2	See attached test			
		obtain and succeed at a job or career of his choice by correctly answering 7 out of 10 questions.		especial entropy of the second entropy of th			
	,			ANSWERS:			
				1. T 6. T			
				2. T 7. T			
				3. F 8. T			
				4. T 9. T			
	-	·		5. T 10. F			
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3.2 Criterion Measure

	DIRE	CTIONS	. : 1	Put a "T" in front of all true statements and an "Fin front of all false statements.
			1.	Filling out an application for a job is probably the most important thing you will do in securing
	-	:	2.	An application helps the employer decide if the applicant is worthy of consideration.
raya. T			3.	On a job interview it is not important for you to know the employers company or products.
		•	4.	Applicants can be rejected on grounds of parent friction.
-			5.	A resumes main purpose is to give the employer a brief outline of your qualifications.
ŧ		: 	6.	A pleasing personality is important to job advance ments and success.
ं स्टूब	t m		7.	It is an important trait to be able to accept constructive criticism on the job.
				When answering a want ad by letter, be sure to tall to the person named in the ad.
		 	9.	When answering a want ad by phone, be sure to talk to the person named in the ad.
÷			10.	Employers are not concerned with the relationships of employees as long as the work is successfully





TERMINAL	PERF	DRMANCE		
OBJECTIVE		3.0	_(cont'	d.)

RD:
RD

	•	,		
1.100mm 1.100mm 1.100mm 1.100mm	NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
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				ANSWERS: 1. E 6. C
	,			2. H 7. A
:				3. B 8. I
	· elett ·			4. G 9. D
				5. F 10. J
1				
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				gent man in
				47

3.3 Criterion Measure

<u>DIRECTIONS</u>: Match the following questions with its correct answer.

1.	F.I.C.A.
2,	U. S. Withholding Tax
3.	W-2 Form
4.	State Withholding Tax
5.	Gross Income
6.	Net Income
7.	Local Tax
8.	I. R. S.
9.	W-4 E
10.	Department of Treasurery

- A. How much you own
- B. Shows how much has been withheld
- C. Your disposable income
- D. Keeps employers from withholding taxes
- E. Deals with Social Security
- F. Total earnings
- G. How much you buy
- H. Federal Income Tax depends on income and number of dependents
- I. Collects taxes
- J. Responsible for developing, distributing, and collecting Federal revenues



COURSE	CONSUMER	EDUCATION	_	HOME	ECONOMICS

TERMINAL PERF	ORMANCE	
TERMINAL PERF OBJECTIVE NO.	3.0	(cont'd.)

ACCREDITATION	STANDARD:	

	COURSE CONSUMER	EDUC	ATION - HOME ECONOMICS
TERMIN OBJECT	AL PERFORMANCE IVE NO3.0 (cont'd.)		ACCREDITATION STANDARD:
NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
3.4	The student will cor- rectly complete steps	3.4	See attached
	involved in filling out an income tax return by successfully answering 18 out of 26 questions.		
			•
1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1			(Answer sheet attached)
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President Control			•
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	City, town or post office, State and ZII' code			t, Att. & Stud	an.
.22		oz pate	Oli Spouse's In-	<u> </u>	
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FHID;	g Status (check only one)	6a Yourself		["] Enter	
	Single Macried filing joint return (even il only one had income)	b Spouse		of boxes checked y-	
2 [] 3 []	as a statum and assets to the course to the filling standards a	'	1	it children who lived	-
3	social security number in designated space above and enter full name	e First names t	of your dependen	it children mie nies	
		The trick your post		,	
4 🗂	Unmarried Head of Household (See instructions on page 5)			Enter number	- 1
~ L		d Number of ot	her dependents (f		-
5	widow(er) with dependent child (Year spruse died ₱> 19) esidential Election	7 Total exempti	ons claimed	No i et If you check to	
T	esidential Election Do you wish to designate \$1 of your larges If at return, does your spouse wish to			No , or reduce yo	
		Attack Corne V. 7	tt moont	9 1.446	
رم <u>د</u>	9 Wages, salaries, tips, and other employee compensation			10c	- -
* 5	10a Dividends (if over \$400, use form) \$		Daranića 🌬	11.	- -
orms V	11 Interest income (if over \$400, use Form 1040)	ome)		12 1,446	- -
B of Fo Money	• If you want IRS to figure your tax, skin the rest of this pa	ge and see instruction	ons on page 3.		
	• If line 12 is under \$10,000, find tax in Tables 1-12 and			13	Т
9 9 9 9	13 If line 12 is \$10,000 or more, enter 15% of line 12 but not mor	e than \$2,000 (\$1,090	il line 3 checked) .	14	- -
ទូទី	14 Subtract line 13 from line 12			15	- -
H P	15 Multiply total number of exemptions claimed on line 7	by \$750	16 using Tax Rate		- -
	16 Taxable income (subtract line 15 from line 14) School	e lax on amount on line ule X, Y, or Z, and enter o	n fine 17, on back.)	16	
	1040A (1974) Tax Tables 1-12 OR Tax	Rate Schedule X, Y	(, or Z	17 0	A Fig
17	Tax, check if from: Tax Tables 1-12 OR Tax Credit for contributions to candidates for public office (see ins			18	
18	Income tax (subtract line 18 from line 17). If less than zero,	enter zero	, , , , , ,	19	
19	Total Federal income tax withheld (attach Forms W-2 to front	208	5 20		
20a	Excess FICA tax withheld (two or more employers—see instructions on	D279 (1) b			5. 8
D	EXCESS FICH ISX MINUSER (IMO DI INDIE EMPROYETS See INSTIDENCES ON				200
	towar	return) C	<u> </u>		11.00
C	1974 estimated tax payments (include amount allowed as credit from 1973	return) c		Hillian in	
	•	return) C		21 5	
21	Total (add lines 20a, b, and c)	octurn) C	to social security		- 1
21	Total (add lines 20a, b, and c)	return) C	to social security order and make		
21 22	Total (add lines 20a, b, and c)	ay in full with return. Wri	to social security order and make	21 5	- 2
21 22	Total (add lines 20a, b, and c)	ay in full with return. Wri	to social security order and make	21 5	- 2
21 22 23	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID.	ay in full with return. Wri	to social security order and make	21 5 22 6	- 2
21 22 23 24	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU	ay in full with return. Writemer on check or money ayable to internal Revenue	to social security order and make Servico	21 5 22 5 23 5 24 5	- 2
21	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be cred	ay in full with return. Writumber on check or meney ayable to internal itevenue	to social security order and make Service	21	- <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> - - - - - - - - - - - - - - - - - - - - - - - - - - -
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21 22 23 24 25	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be credited on 1975 estimated tax. ► 25	ay in full with return. Writumber on check or meney ayable to internal Revenue	th social security erder and make Service All of overpayment unded (sine 24), make of \$750 pendent'	21 22 23 24 25 24 25 24 25 25 25 25 25 25 25 25 25 25 25 25 25	- 1 2 2 2 3 3
21 22 23 24 25	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be credited on 1975 estimated tax. ► 25	ay in full with return. Writemer on check or meney ayable to Internal Itevenue	th social security erder and make Service Service All of overpayment unded (ine 24), make that have not have pendent lawe pendent.	22 23 24 25 24 25 24 25 24 25 25 25 25 25 25 25 25 25 25 25 25 25	- 1 2 2 2 3 3
21 22 23 24 25	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be credited on 1975 estimated tax. ► 25	ay in full with return. Writer on check or money ayable to Internal Revenue liver or died pendie write B or D. incom	th social security erder and make Service Service All of overpayment unded (ine 24), make that have not have pendent lawe pendent.	21 22 23 24 25 24 25 24 25 25 25 25 25 25 25 25 25 25 25 25 25	- 1 2 2 2 3 3
21 22 23 24 25	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be credited on 1975 estimated tax. (b) Relationship (c) Months home. If the during year,	ay in full with return. Writemher on check or money ayable to internal Revenue if refusion or died write B or D. (49) pende write B or D.	th social security erder and make Service All of overpayment unded (ine 24), make form thave for 11 100%.	22 23 24 5 (fine 23) is to be c no entry on line 25. Sunt YOU (f) Amound the support. Exist include by support. write ALL. \$	- 1 2 2 2 3 3
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Other 52 73 24 25 Chependents 25 24 25 Chependents 25 24 25 Chependents 25 25 25 25 25 25 25 25 25 25 25 25 25	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be credited on 1975 estimated tax. (b) Relationship (c) Months home. If the during year,	ay in full with return. Writember on check or meney ayable to internal Revenue lived in your critical incompart or died	th social security erder and make Service all of overpayment unded (sine 24), mak force of \$750 pendent if 100%.	22 23 24 24 25 (line 23) is to be c no entry on line 25. wint YOU (f) Amound tor despendent. write ALL. \$	a distance of the second of th
Other 52 73 24 25 Chependents 25 24 25 Chependents 25 24 25 Chependents 25 25 25 25 25 25 25 25 25 25 25 25 25	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID. Amount of line 23 to be REFUNDED TO YOU. Amount of line 23 to be credited on 1975 estimated tax. > 25 (a) NAME (b) Relationship (c) Months home. If a during year,	ay in full with return. Writember on check or meney ayable to internal Revenue lived in your critical incompart or died	th social security erder and make Service all of overpayment unded (sine 24), mak force of \$750 pendent if 100%.	22 23 24 24 25 (line 23) is to be c no entry on line 25. wint YOU (f) Amound tor despendent. write ALL. \$	a distance of the second of th
21 22 23 24 25 Shendendar	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be credited on 1975 estimated tax. > 25 (a) NAME (b) Relationship (c) Months home. If during year, and complete. Declaration of preparer (officer than Larguyer) is based on all in Carabb K. Jacy 1-15	ay in full with return. Writer on check or money ayable to Internal Revenue liver or died write B or D. (cf.) pender or me consumption of which he has a	th social security erder and make Service all of overpayment unded (sine 24), mak force of \$750 pendent if 100%.	22 23 24 (fine 23) is to be energy on line 25, and tor destroy on line 25, and to be like including pendent. \$	a distance of the second of th
21 22 23 24 25 Sign	If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID. Amount of line 23 to be REFUNDED TO YOU. Amount of line 23 to be credited on 1975 estimated tax. > 25 (a) NAME (b) Relationship (c) Months home. If during year, and complete. Declaration of preparer (other than tappyer) is based on all in Lareth K. Jay 1-15 Oate	ay in full with return. Writer on check or money ayable to Internal Revenue liver or died write B or D. (cf.) pender or me consumption of which he has a	th social security erder and make Service All of overpayment unded (ine 24), make the col \$750 ore? C 6d	22 23 24 (fine 23) is to be energy on line 25, and tor destroy on line 25, and to be like including pendent. \$	a distance of the second of th
21 22 23 24 25 Shendendar	Total (add lines-20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be credited on 1975 estimated tax. > 25 (a) NAME (b) Relationship (c) Months lione. If during year, if the complete of dependents listed in column (a). En penalties of perjury. I declare that I have examined this return, including accomplete and complete. Declaration of preparer (other than taxpayer) is based on all in Lareth K. Jacy 1-15 Securety desauter (it filled length, BOTH must sum even it only one is	ay in full with return. Writember on check or money ayable to Internal Revenue form or died write B or D. for more manying schedules and state tormation of which he has a preparer.	th social security order and make Service Service All of overpayment all of overpayment furnishe pendent fit 100% C 6d c 6d ements, and to the best my knowledge.	22 23 24 (fine 23) is to be energy on line 25, and tor destroy on line 25, and to be like including pendent. \$	a de la companya de l
21 22 23 24 25 Shendendar	Total (add lines 20a, b, and c) If line 19 is larger than line 21, enter BALANCE DUE IRS If line 21 is larger than line 19, enter amount OVERPAID Amount of line 23 to be REFUNDED TO YOU Amount of line 23 to be credited on 1975 estimated tax. > 25 (a) NAME (b) Relationship (c) Months home. If during year, and complete. Declaration of preparer (officer than Larguyer) is based on all in Carabb K. Jacy 1-15	ay in full with return. Writer on check or money ayable to Internal Revenue liver or died write B or D. (cf.) pender or me consumption of which he has a	th social security erder and make Service All of overpayment unded (ine 24), make the col \$750 ore? C 6d	22 23 24 (fine 23) is to be energy on line 25, and tor destroy on line 25, and to be like including pendent. \$	Ong

3.4 Criterion Measure

<u>DIRECTIONS</u>: Using the information below, correctly fill in the income tax form.

Joseph Jay worked for 13 weeks before April 30. His weekly-wages were \$42, from which his employer withheld 40¢ for income tax and \$2.46 for social security tax. For that entire period, his wages totaled \$546, of which \$5.20 was withheld for income tax and \$31.98 for social security tax.

Joe continued working at the Super Service Station through the summer. On April 30, he had filed Form W-4E, certifying that he had no tax liability for 1973 and expected to have none for 1974, so his employer did not withhold income tax from Joe's pay after April 30. From May until he returned to school, Joe earned \$900 from which his employer withheld \$52.65 for social security tax.

When Joe returned to school he received two copies of Form W-2 from his employer. The Federal Income Tax Information section shows the \$5.20 of income tax withheld from Joe's wages before April 30, and Joe's total earnings of \$1,446 (\$546 + \$900) from wages that normally would be subject to withholding.

The Social Security Information section shows \$84.63 of social security (FICA) tax withheld (\$31.98 before April 30 + \$52.65 after). No entry appears in the total FICA wages box because Joe's wages for social security and for income tax withholding purposes were the same (\$1,446.).

Since Joe must file an income tax return to claim a refund for the income tax withheld from his wages before April 30, he must attach Copy B of the W-2 form to his return. If he forgets to attach the Form W-2, the Internal Revenue Service will have to write to him to ask for it. This will hold up the processing of his return and delay his refund.



\$	flame (If joint return, give lirst and s and untrits of hale) Local	name	RESIDENCE	Ynar social	security numb :
18	Present home address (Number and street, including apartment numb 1, or rural route		•	Spouse's so	cial security r
ă.		•		1	
i	City, town or post office. State and ZIP code	-	Occu- Yours >		
Ē			pation Spouse's 🕨		
Filir	ng Status (check only one)	Exemptions	** *	over / Blind E	nter !
1 [i	6a Yourself		o	umber f boxes
2 [] 3 []	el Tr	b Spouse	kart land		hecked 1-
<u>.</u>	social security number in designated space above and enter full name		nes of your depend		no lived
4 [here ► Unmarried Head of Household (See instructions on page 5)				nter umber 🌬
- -	-	d Number	of other dependents		- 1-
5 [Widow(er) with dependent child (Year spouse died ▶ 19)		implions claimed .		
_	residential Election Ampaign Fund Do you wish to designate \$1 of your taxes If joint return, does your spouse wish to	designate \$1? .	. Yes	bax(es)	you check the ! it will not inc or reduce your re
~ £	9 Wages, salaries, tips, and other employee compensation	DM. able, see Instru		. 9	
, E	10a Dividends (if over \$400, use Form) \$ 10b Less			10c	
Ě	11 Interest income (if over \$400, use Form 1040)			12	
Copy 3 of Forms 72 ck or Money Order he	 If you want IRS to figure your tax, skip the rest of this pag If line 12 is under \$10,000, find tax in Tables 1–12 and 	ge and see inst	ructions on page 3.		and 16.
ğ.	13 If line 12 is \$10,000 or more, enter 15% of line 12 but not more			1 40 1	·
THE STATE	14 Subtract line 13 from line 12			14	
A Chec	15 Multiply total number of exemptions claimed on line 7	by \$750		15	
	16 Taxable income (subtract line 15 from line 14) Schedu	tax of amount of the X, Y, or Z, and	n line 16 using Tax Rate enter on tine 17, on back.)	16	
	1040A (1974) Tax, check if from: Tax Tables 1-12 OR Tax I	Rate Schedule	X, Y, or Z	17	Page
	Credit for contributions to candidates for public office (see inst	tructions on pa	ge 4)	18	
	Income tax (subtract line 18 from line 17). If less than zero, e			19	
	Total Federal income tax withheld (attach Forms W-2 to front)			- 10000000	
	Excess FICA tax withheld (two or more employers—see instructions on p		<u> </u>	-	
C	1974 estimated tax payments (include amount allowed as credit from 1973 i	return)			amaaaaaaa
21	Total (add lines 20a, b, and c)			21	
	Pa		n. Write social security money order and make		
ماامة	pa	yable to internal Re		22	
	If the O1 is leaves than the 10 anter amount OVERPAID			23	
	If line 21 is larger than line 19, enter amount OVERPAID			23	
23				24	
	Amount of line 23 to be REFLINDED TO YOU		issississiminuminini	nt (line 23) is	to be
24	Amount of line 23 to be REFUNDED TO YOU	Manan.	If all of overpaymen	to so soler on t	line 25.
24	Amount of line 23 to be credited on 1975 estimated tax . > 25	Tanan Tanan	refunded (ine 24), ma <u>////////////////////////////////////</u>	ornamentinen	
24 25	Amount of line 23 to be credited on 1975 estimated tax . ► 25	orn or died p	refunded (line 24), ma (d) Did de- (e) Am Dendent have furnish	nount YOU (f) ed for de- ni	Amount fu shed by OT
24 25	Amount of line 23 to be credited on 1975 estimated tax . ► 25	orn or died p write B or D.	refunded (line 24), ma (d) Did de- (e) An bendent have furnish ncome of \$750 penden	nount YOU (f) ed for de- nit t's support. EF	Amount fu
24 25	Amount of line 23 to be credited on 1975 estimated tax . ► 25	orn or died p write B or D.	refunded (line 24), ma (d) Did de- (e) An bendent have furnish ncome of \$750 penden	nount YOU (f) ed for de- nit t's support. EF	Amount fu shed by OT Sincluding d
24 25 	Amount of line 23 to be credited on 1975 estimated tax . > 25 (a) NAME (b) Relationship (c) Months line by during year, we have a controlled to the contro	orn or died write B or D.	refunded (ine 24), max d) Did de- bendent have furnish or more? \$	nount YOU (f) ed for de- nit t's support. EF	Amount fu shed by OT Sincluding d
Other Standard	Amount of line 23 to be credited on 1975 estimated tax. (a) NAME (b) Relationship (c) Months line by during year, we can be compared to the compared to th	er here and or	refunded (ine 24), maximum (in	nount YOU (1) ed for de- t's support. 6 write ALL. \$	Amount fushed by OT RS including dindent.
Other Standard	Amount of line 23 to be credited on 1975 estimated tax . (a) NAME (b) Relationship (c) Months line by during year, we derive the column (a). Enter the column (a) and the column (b) the column (c) Months line by during year, we derive the column (b) Relationship (c) Months line by during year, we derive the column (c) Months line by during year.	er here and or	refunded (ine 24), maximum (in	nount YOU (1) ed for de- t's support. 6 write ALL. \$	Amount fushed by OT RS including dindent.
Other Ochents	Amount of line 23 to be credited on 1975 estimated tax. > 25 (a) NAME (b) Relationship (c) Months lineme. If both during year, and the complete of dependents listed in column (a). Enterpresent and complete, Declaration of preparer (other than taxpayer) is based on all informations.	er here and or	refunded (ine 24), maximum (d) Did dependent have furnish or more? In line 6d	t of my knowledge a	Amount furshed by Officers of the second of
Other Standard	Amount of line 23 to be credited on 1975 estimated tax. (b) Relationship (c) Months line by during year, to the control of t	er here and or	refunded (ine 24), maximum (in	t of my knowledge a	Amount fushed by OT RS including dindent.

TERMINAL PERFORMANCE OBJECTIVE NO. 4.0	ACCREDITATION STANDARD:
OBJECTIVE NO. 4.0	

After completing a unit of study, 76% of the students will demonstrate knowledge and skills in money management by correctly completing 70% of the test items.

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
		4.0	See attached test
		æ11.	ANSWERS: PART I - TRUE OR FALSE 1. T 5. T 9. F 13. F 2. F 6. F 10. T 14. T 3. T 7. F 11. T 15. F 4. T 8. T 12. T
	·		PART 11 - MULTIPLE CHOICE 1. B 4. B 2. A 5. B 3. B
e de la companya de l		_	PART III - PROBLEM 1. 200 points
			PART IV - CLASSIFICATION 1. B
,			PART V - TRUE or FALSE A. 1. F B. 1. F C.1. T D.1. T 2. F 2. T 2. T 2. T 3. T 3. F 3. F 3. T
			53

4.0 CRITERION TEST

PART	<u> </u>	Correct any false statements.
	1.	After having maintained a budget for a few years, a person should be able to do his budgeting mentally, and thus get along without a written budget.
	2.	A budget is more apt to be successful if one member of the family makes it out and takes the responsibility for spending accordingly.
	3.	The primary purpose of saving is to later attain long rang goals.
 	4.	The major reason for making a spending record is to bring your spending under control.
	5.	Flexible expenses become fixed expenses when you buy on time.
	6.	The family's budget should closely resemble a standard budget developed from government complied averages of family spending.
	7.	Having a budget will assure you of attaining long range goals.
	8.	The essence of budgeting is the matching of resources to goals by adjusting your spending.
	9.	If a person makes a budget it shows that he has the will power to control his spending.
1	.0.	The best way to assure meeting your savings goal is to mak savings a fixed expense in your budget.
1	1.	You must be at least 18 years old to make a will.
1	. 2 .	To be effective your will must be proved in and allowed by the probate court.
1	.3.	The law provides that a parent must leave each child at least one dollar in his will.
1	.4.	A will may be changed as often as the person desires pro- viding it is changed in the required manner.





4.0 CRIT	TERION TEST (continued)
15. A	A life insurance program is a good substitute for a will.
PART II -	<u>DIRECTIONS</u> : Multiple Choice - choose the best answer.
A B	What does the Truth-In-Lending Act say that a store must do? A. lower its finance charges B. tell the yearly finance rate and the total finance charge B. sell things for cost only
b A	Joe's friend Lew wants to take out a loan from the bank to buy a car. Which loan is cheaper? A. a secured loan - with the car as security B. an unsecured loan
A	Thich of these usually have the higher interest charges? A. bank B. finance companies
A	Thich of these usually have higher interest charges? A. credit union B. finance companies
h A B	There's one very good type of place to get a loan, but you have to be a member before you can borrow from it. This is: a. a bank b. the credit union c. a finance company.
PART III -	DIRECTIONS: Refer to the credit rating score card in I.P.O. 4.4. Fill in the following blanks with the correct number of points using the problem below.
has held f	odernization applicant earns \$115 per week from a job he or eight years. He has a good credit record and has been ome for 11 years.
 Credit Equity Total: 	of time on job experience in property
6. Would	he be a good credit risk? Yes No



4.0 CI	RITERION TEST (conti n ued)
PART IV	- $\underline{\text{DIRECTIONS}}$: Classify the following statements to the lef of the number.
	ADVANTAGE OF INSTALLMENT (B) A DISADVANTAGE OF INSTALL-MENT BUYING:
1.	Encouraging of buyers to use easy credit terms.
2.	Paying more than the cash price.
3.	Furnishing a home when cash is not available.
4.	Forcing one to save.
5.	Limiting purchases to where credit is available.
(A) A G	OOD BUDGETING PRACTICE: (B) A POOR BUDGETING PRACTICE:
6.	Basing budget on bross income.
7.	Classifying expenditures as variable and fixed.
8.	Classifying savings as fixed expenditures.
9.	Checking budget monthly.
10.	Estimating variable expenses on basis of past experience.
	ELY TO PROVIDE STEADY (B) MAY NOT PROVIDE STEADY OME:
11.	United States savings bonds.
12.	Noncumulative preferred stock.
13.	Common stock.
14.	Real estate.
15.	Cumulative preferred stock.
(A) CHA	RACTERISTIC OF BONDS: (B) CHARACTERISTIC OF STOCKS:
16.	Pays dividends.
17.	Offers a very steady income.



4.0	CR	ITE	RION T	rest	(con	tinu	ed)								
	_18.	Is	consi	idered	to	be a	spe	cula	tive	inves	tment	•.			
<u></u>	_19.		e valu its p				ymen	t wi	11 be	made	when	due	is :	indica	ated
***************************************	_20.	Ge	neral]	ly has	pri	or c	laim	on	earni	ngs.					
PAR	<u>r v</u> -	DI	RECTIO	<u>ns</u> :	Mu1	tipl	e TR	UE -	FALS	E					
Α.	The t	use	of cr	edit											
		1.	is av	ailab	le o	n1y	to tl	ne m:	[d dle	and	highe	r inc	ome	group	s
		2.	has g	reatl				oduc	ion	and b	uying	of c	onsı	ımer	
		3.	is ma	de po	ssib	le b	y the	≘ sav	rings	of o	thers				
В.	In re	2 C O I	ncilin	gab	ank	stat	emen	Ė							
		1.	outst balan		g ch	ecks	are	dedu	icted	from	the	checkl	book	c .	
·		2.	the s balan		e ch	arge	is o	deduo	ted	from	the cl	heckbo	ook		
		3.	outst	andin	g ch	ecks	are	adde	d to	the	checkl	book l	bala	nce.	
c.	Consu	ımer	fina	nce c	ompa	nies									
		1.	frequ refus		acc	ept)	loan	appl	icat	ions v	which	banks	s mi	ght	
		2.	frequ	ently	mak	e sma	aller	loa	ns tl	han do	o banl	cs			
		3.	are s	imila	t to	loan	n sha	rks.							
D.	A cre	dit	unio	n											
		1.	makes	loans	s on!	l y to	its	mem	bers						
		2.	is no	t exem	npt i	Erom	fede	ral	incom	ne tax	ces				
:		3.	is ma	naged	and	oper	ated	bу	its n	nember	s.				

57



TERMINAL PERFORMANCE	ACCREDITATION STANDARD:
OBJECTIVE NO. 4.0 (cont'd.)	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
4.1	After research and investigation of current prices and wages, the student will allocate his/her anticipated income to meet his/her wants and needs by filling out the attached budget form. 70% of the students will balance anticipated income with anticipated expenses citing valid community sources.	4.1	See attached form



4.1 CRITERION MEASURE

BUDGET WORKSHEET

- 1. Write down all assets both bring to the partnership.
- 2. List all immediate one-time expenses moving security deposit utility deposits (telephone, electricity, gas) cost of needed furnishings -TOTALS:
- 3. Subtract one-time expenses from your assets.
- 4. If you don't have enough to pay, decide what to do
 - a. try for a bank loan
 - b. charge to bank credit card
 - c. open a department store charge account
 - d. borrow from relatives or friends.
- 5. Budget for ongoing expenses out of expected income.

TENTA	ATIVE BUDGET		TOTALS
I.	Income #1		
	Deductions #1 Taxes (12%) S S (5.6) Other: (Union dues, etc.)	# 2	
BALAN	CE FOR BUDGET		
11.	Savings (for emergency fund) (for future goals) Insurance - Life Insurance	3	
111.	Expenses: Housing Expenses Rent Water Gas Electricity Telephone		



4.1	CRITERION MEASURE (continued)	
	Heat	
	Garbage	
-tāthv	Sewer	
4	Insurance	
	Taxes	
2.	Food	
۷.	Groceries	
	At home	
	Eaten out	
	Paper items, soap, etc.	
3.	Clothing (may be budgeted separately)	
	Last years total clothing purchases divide by 12	
	#1	
,	#2	
	Clothing expenses	
	Dry cleaning	
*	Laundry	
	Shoe repair	
4.	Transportation	
	Gas	
	Maintenance	
	Insurance	
	Car payments	
	Yearly inspections	
	License	······································
5.	Credit Payments	
	Credit cards	
	Charge accounts	
	Other monthly expenses	
6.	Medical Care	
٠.	Insurance	
	Dental	
	Doctors	
	Medicine	
7	Personal Personation Cifts	
7.	Personal, Recreation, Gifts Entertainment	
	Newspapers, books, magazines	
	Recreation	
	Social club dues	
	Church and charity	
	Gifts	
	Personal allowance #1 #2	



TERMINAL	PERF	ORMANCE	_	
OBJECTIVE		4.0	(cont'	d.)

ACCREDITATION	STANDARD:	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
4.2	The student will demonstrate knowledge and skill in using bank services by correctly answering 70% of the test items.	4.2	See attached test
			ANSWERS:
a as some			Matching 1. C 6. I 2. E 7. G 3. A 8. F 4. H 9. B 5. D 10. J
			True - False 1. F 2. T 3. T 4. F 5. F
			COMPLETE THE FOLLOWING Answer sheet of sample check and deposit slip attached.
			Prepared by: Charla Bartecht Durham Home Management and Family Economics Specialist University of Florida Gainesville, FL
٠			61

CONSUMER EDUCATION

CRITERION TEST 4.2

The RIGGS NATIONAL BANK "I WASHINGTON, D. C PLEAST INDICATE ACCOUNT NUMBER DEPOSIT TO THE ACCOUNT OF NAME DAULD M. Jones	CASH CHECKS 1 LIST APP AST/TILY ET CANA NUMBER 2 ANTICLY 2 DANKUSE ONLY NO ITEMS 6	1/6 1/6 29 263	OTHER ITEMS ARE RECEIVED FOR DECT TO THE TEMS AND CONDI- BRANK'S COLLECTION AGREEVENT
address 123 Shady Lane Dr. CITY Newtown STATE Fla ZIP 3230	7 TOTAL	485	CHECKS AND DEPOSIT SUB.

the transfer of the second of		
"Ouly 4:075 To Edward Brown	PLEASE FILL IN ACCOUNT NUMBER	-,
PORPOLLARS CENTS	Drehundred Sytytwo and 927 162. 97/100).
BAL BROT. PMD / 100 00 .	Dichara Sugara and 100 - 1 Min	y
ANT BAPOSIT 485 72	The RIGGS NATIONAL BANK	
TOTAL 585 72	9) FASHINGTON, D. C. DUPONT CIPCLE BRANCH 1913 MASSACHULETTS AVENUE, N. W. W. W. W. W. W. W. W. W. W. W. W. W. W. W	,)
ANT THE CK. 162 92	Survey 11 John	,
BALCOMO 41280	1:054000031:	
	Ministration and the second se	



4.2 CRITERION TEST

DIRECTIO	NS: To the left of the number write the correct definition.	e the	ietter only of	
1.	to put money in an account	Α.	payee	
2.	the amount of money in your	В.	che c k	
_		С.	deposit	
3.	the name of the person or organization to whom money is to be paid by check	D.	cleared check	
		E.	balance	
4.	the person who is paying the money by check	F.	reconcile	
5.	a check that has been cashed,	G.	bank statement	
	returned to your bank and recorded on your account	н.	maker	
6.	a check that has been written,	ī.	outstanding ch	eck
	but not cashed or cleared	J.	endorse	
7.	the bank's record of your checking account	К.	traveler's che	ck
8.	to make sure your records agree with the bank's records			
9.	a written order to your bank to pay money from your account			
10.	to sign your name on the back of a check			
TRUE - F	ALSE			
1.	An endorsement is the signature on	the f	front of the che	ck.
2.	A restrictive endorsement restrict check.	s what	t can be done wi	th a
3.	A transfer endorsement is used to to you to someone else.	transf	fer a check made	out
4.	Bank drafts are the most common ch they're traveling.	eck us	sed b y people wh	en
5.	When the word "certified" is stamp	ed on	a check, it mea	ns



4.2 CRITERION TEST (continued)

<u>DIRECTIONS</u>: Fill in the following check and deposit slip according to the information given.

CHECK WRITING Make a check payable to Edward Brown for the amount of \$162.92

DEPOSITING MONEY Fill out a deposit slip for the following amounts: 4 pennies 5 nickles 2 dimes 7 quarters 5 half dollars 2 one-dollar bills 10 five-dollar bills 4 ten-dollar bills 1 twenty-dollar bill three checks in the amount of:

\$16.20 \$89.00 \$263.79





CONSUMER EDUCATION CRITERION TEST A.C.

The RIGGS NATIONAL BANK		CASH	DOLLARS	CENTS	VED FOR	
"/ WASHINGTON, D. C. PLEASE INDICATE ACCOUNT NUMBER	CHECKS	2			S ARE RECEI TERMS AND	
DATE	BANK USE ONLY NO ITEMS	4 5 6			DOTHER ITEM BJECT TO THE	ORIGINAL
CITYSTATEZIP		7 TOTAL			CHECKS AND DEPOSIT SUI TIONS OF TH	

presentation and the contract of the contract		
70	PLEASE FILL IN ACCOUNT NUMBER	15.3 19 540
DGLIANS CENTS		Gellars
ANT DEPOSIT	The RIGGS NATIONAL BANK	
TOTAL ANT THIS CK	DUPONT CIEGLE HRANGH 1913 MARKACHURETYR AVENUE, N. W.	TO SEE CHARGEST THE COME AND C
BAL CALD FYS	#0540#0003#	Andrew Colors
	TPI 1	*** **** * * · ·



TERMINAL	PERF	ORMANCE		
OBJECTIVE			(cont'	d.)

ACCREDITATION	STANDARD:	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
4.3	The student will demonstrate knowledge and skill needed to devise a savings plan appropriate to individual and family needs by correctly answering 9 out of 12 questions.	4.3	See attached test
			ANSWERS:
•			1. A,E,G 2. E 3. B,E 4. F
•			5. D,E,G 6. C 7. H
			. ;
			6 6

4.3 CRITERION TEST

Match the letter only of the correct statement to	O
the savings institution listed.	

 1.	credit unions
 2.	savings and loans
 3.	commercial banks
 4.	insurance policies
 5.	Government Savings Bond
 6.	commercial bonds
 7.	stocks

- A. usually pays higest interest rates on savings deposited
- B. insured up to \$40,000 per account
- C. best assured rate of return on investment
- D. safest investment up to any amount
- E. readily available
- F. lowest return on investment
- G. can use payroll deductions
- H. most speculative form of savings



TERMINAL	PERF	ORMANCE	_	
OBJECTIVE	NO.	4.0	(cont'	d.)

ACCREDITATION STANDARD:

The student will demonstrate knowledge and skills in the use of credit to obtain goods and services as evidenced by answering 70% of the attached test. PART I - MATCHING 6. J 2. K 7. A 3. B 8. L 4. D 9. F 5. I 10. E PART II - TRUE-FALSE 6. T 2. T 7. T 3. T 8. T 4. T 9. F 5. F 10. F	NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
68	4.4	strate knowledge and skills in the use of credit to obtain goods and services as evidenced by answering 70% of the attached	4.4	ANSWERS: PART I - MATCHING 1. G 6. J 2. K 7. A 3. B 8. L 4. D 9. F 5. I 10. E PART II - TRUE-FALSE 1. T 7. T 3. T 8. T 4. T 9. F 5. F 10. F

4.4 CRITERION TEST

PART	<u>I</u> -	MATCHING		
	1.	buying things and paying later	Α.	creditor
	2.	one of a series of payments to pay off a debt	В.	interest
· · · · · · · · · · · · · · · · · · ·	,		c.	borrower
	3,•	how much you pay to use borrowed money	D.	principal
	4.	the amount you borrow or finance	Ε.	service charge
			F.	contract
	5.	seller takes back goods when buyer fails to meet payments	G.	credit
	6.	the amount you owe at any one time on your account	н.	default
		, ₄	I.	repossession
,,,,,	7.	person who buys something on time or borrows cash	J.	balance
·····	8.	property put up to secure a loan	к.	installment
	9.	a written agreement that says you will pay	L.	collateral
1	ο.	added charge for using credit		·
PART	II -	- TRUE-FALSE		
	1.	The Fair Credit Reporting Act tells what can be on file and reported about you, at tion can be used.	type id ho	es of information ow the informa-
<u>.</u>	2.	The Truth in Lending Law must list in writamount and the annual percentage rate of on a credit agreement.	the	the dollar finance charge
	3.	The true cost of credit is the total of a pay directly or indirectly for obtaining	ill t	the consumer must
	4.	The main function of the Credit Bureau is vidual credit records and to make these the subscribers when application for credessed.	ecor	ds available to

69



4.4 CR	ITERION TEST (continued)
	to the way.
5.	Retail credit is the most expensive form of credit.
6.	Credit should be used only as a last resort in buying goods and services and meeting family needs.
7.	Finance companies are more likely to loan money to a poor credit risk than a bank.
8.	An established credit rating is as good as money in the bank.
9.	Credit is a free gift.
10.	If you lose a credit card and report it immediately, you are only responsible for charges up to \$45.00.



4.4 CRITERION TEST (continued)

PART III - CREDIT RATING PROBLEM - Banks and other agencies which lend money have a way of rating those who apply for credit.

Here is a standard form used by many banks. Fill in the blanks in the first column.

The bank wishes to know the followi	ng:	POINTS BASED ON PRESENT	POINTS BASED
	•		
Income?			
How long on present job?			
Credit experience?			
Equity in real estate?			
Down payment you can make on purcha	667		
From information below fill out you	r	1	
credit <u>ra</u> ting above.		!	
Income per week	<u>Points</u>	1	
Under \$75	0		
\$76 to \$100	150		
Over \$100	200		
Wife earning	50		
,, <u> </u>			,
Length of time on job		1	
Less than a year	0		
One to four years	100		
Four to ten years	150		·
Over ten years	250		
Credit experience			
None	0		
Favorable for 6 months (1 source)			
Favorable for 6 months	100		
(another source)		
Good record from previous loans			ì
from bank	100		
Unfavorable credit references	-100		<i>i</i>
Equity on property			
Little or unknown but do own	100		
Equity twice minimum or			
5 years ownership	200		
Property owned clear	300		
•			
Renting experience			
Renting present residence less	1.00		l
than 1 year	-100		
Renting present residence from	0		
one to five years	0		
Renting present residence more	100		
than 5 years	100		
Down payment you can make	0		ĺ
0 to 10%	0		
10% to one third	100		
Over a third	200		
(A score of 600 will usually get yo	u small	loans)	

4.4 CRITERION TEST (continued)

(Part III continued) (B) On the basis of your present life style, are you eligible for a loan? YES NO If the answer is no, go back and change the necessary factors to make you eligible and fill in the second column.

PART IV - Fill in the following department store credit card application with the correct information.

Manual of Household (FIRST NAME)				1. 网络果酱的一香香香香		
Mailing Address Residence Phone No. Residence Phone No. Residence Phone No. Gusiness Phone No. Gusiness Phone No. Residence Phone No. Gusiness Phone No. Sears store. Is account Yes Date final paid in full No. payment made.	Head of Household (FIRST NAME)	(MIDDLE NAME	(LA	ST NAME)	s.—	₹ ° .
Post Office. Stale CIP CODE: Business Phone No.	IF this is a SEARS REVOLVING CHARGE ACCOU bers of family authorized to buy on your accou	NT application, pri unt. Additional cre	int names of other me dit cards will be issu	ad		
Post Office State (719 COOS) Previous Yes At what Sears store (15 Account No.) Previous Yes At what	Mailing Address	2119-40 g - 4	· · · · · · · · · · · · · · · · · · ·	ल क क्रकांट क	NY home and home to	
Previous Yes At what Sears store				Resid	ence Phone No	amatalkanta Maria 1900 a s
Sears Account No Sears store (ACCOUNT NO) paid in full No payment made.	Post Office	Stat	(ZIP C		ess Phone No	
Married Divorced First Name of Monthly rete or Montgage payment \$ Name of Name of Montgage payment \$ Name of Name and address of Montgage \$ Name of Name and address of Name of Montgage tolider Name of Montgage tolider Name of Montgage tolider Name of Name and address of Montgage tolider Name of Montgage tolider Na			(ACCOUNT NO.)			sf made
Age Single Divorced First Name dependents present address Own Furnished Unfurnished Board Monthly rent or Name of Iandford (STREET ADDRESS) (CITY AND STATE) (ZIP CODE) Former address (if less than How long CITY AND STATE) (ZIP CODE) How long with present employer Occupation Social or Badge No. Rearings \$ Monthly Rearings Monthly Rearings Monthly Rearings Rearings Monthly Rearings Monthly Rearings Rearings Monthly Rearings Monthly Rearings Rearings Monthly Rearings	if your account is paid in full or if y	ou have not ha	id a Sears accou	nt, please ans	wer question	s below
Control Cont	AgeSingle Divorced First Name	dependents_		s		
Employer (STREET ADDRESS) (CITY AND STATE) How long with present employer. Occupation Sec No. Badge No. earnings \$ Monthly present employer (if less than one year with present employer) Name of spouse's employer spouse's employer. Spouse's employer weekly income \$ spouse's employer. (STREET ADDRESS) (CITY AND STATE) (ZIP CODE) Explain other income, if any (STREET ADDRESS) (CITY AND STATE) (ZIP CODE) (Darn other income, if any (STREET ADDRESS) (CITY AND STATE) (ZIP CODE) (Darn other income, etc.) Relative or Personal Reference (STREET ADDRESS) (CITY AND STATE) (ZIP CODE) (ACCOUNT NO. CITS etc.) The spaces below are to be fulled in when you order merchandise that is to be attached to your property Street number or other definite location of property \$ Amount of Notice of person holding legal title.			ANDEES	THE CONTRACTOR AND		*****
Commerce of the comment of the com				COLLAND	How	
How long with present employer Occupation Sec No. Badge No. Ret Monthly present employer (if less than one year with present employer (if less than one year with present employer) Former employer (if less than one year with present employer) Name of Address of Spouse's employer Spouse's employer Spouse's employer Section of Spouse's employer Spouse's employer (ITY AND STATE) Explain other income, if any (INAME OF FIRM) (INA	Employer					
How long with present employer. Occupation Sec No. Badge No. earnings \$ Weekly	(STREET ADDRESS)	CCITY			(ZIP C)DE)
Name of spouse's employer spou	How long with present employer	Social Sec No.		or		
Name of spouse's employer	Former employer (if less than one year with present employer)		uniformittered acted than a	_	How Iong	
Control Cont			yer	·····	Spouse's	
Accounts at other stores (NAME OF FIRM) (STREET ADDRESS) (CITY AND STATE) (CITY	your Bank	ES5)	(CITY A	ND STATE	(ZIP CODE)	_ Checking 🦈
Accounts at other stores (INAME OF FIRM) (STREET ADDRESS) (CITY AND STATE) (AND STATE) (ACCOUNT NO) (INAME OF FIRM) (STREET ADDRESS) (CITY AND STATE) (CITY AND STATE	Explain other income, if any			: =	TI DAN AC	E'T ÑO 1
Relative or Personal Reference (STREET ADDRESS) (CITY AND STATE) (ZIP CODE) (ALCOUNT NO., Clased) The spaces below are to be filled in when you order merchandise that is to be attached to your property Street number or other definite location of property in which material is to be installed (Cost of property \$ Morigage \$	other stores (NAME OF FIRM) (STREET ADDRESS	CITY AND STATEL	(VIP GODE)		Open !
Personal Reference (STREET ADDRESS) (CITY AND STATE) (71P CODE) The spaces below are to be filled in when you order merchandise that is to be attached to your property Street number or other definite location of property in which material is to be installed (Cost of property \$ Morigage \$ Name and address holding legal title (Title And STATE) (STREET ADDRESS)	Bank loans, \ 2	STREET ADORESS)	CITY AND STAIF	1710 CODE :	ALCOUNT NO ,	Og.en Clased
Street number or other definite location of Amount of property in which material is to be installed Cost of property Morlgage S. Name and address holding legal title of morlgage holder	Personal Reference	- · · · · · · · · · · · · · · · · · · ·	. (CITY	AND STATE,	TIP CODE	
Property in which material is to be installed	The spaces below are to be filled	in when you order	merchandise that is to	o be attached to :	our property	
holding legal title		Market State State of the State	Cost of property \$			T
		N	f mortgage holder			2.2.20 7 200 7



ACCREDITATION STANDARD:

TERMINAL PERFORMANCE OBJECTIVE NO. 4.0 (cont'd.)			ACCREDITATION STANDARD:
OPTECT	140 40		
NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
4.5	The student will demonstrate knowledge and skills needed to draw up a plan for his estate, by correctly answering 14 out of 18 questions.	4.5	See attached test
			ANSWERS:
			PART I - 1. spouse, children 2. spouse 3. children 4. father, mother 5. brothers & sisters
			PART II -1. G 2. B 3. J 4. A 5. H 6. J
		·	7. C 8. K 9. D 10.J
	·		्र [े] जर्मल
ell)			. •3
	;		-
			,

4.5 CRITERION TEST.

PART I _ Fill in the blanks in the following statements with the following words listed on the left. Some words may be used more than once.

Spouse		a statute on distribution of property dies without a will is:
Brothers		surviving and equally.
Sisters		e are no children, then to the
Children		e is no spouse, then all to the
Father		e are no surviving spouse or children
Mother		dchildren, then to the and
Grandchildren	5. If there the	e are none of the foregoing, then to and
PART II - Match:	ing - Place orrect term	the <u>letter</u> only of the definition beside
1. testator		A. person named in the will to admin- ister your estate.
2. intestat		B. die without a will
3. administ		C. Agreement before marriage to which wife waivers dower rights.
5. reciprod	al will	D. Proceeding involved in carrying out the will.
6. dower		E. A person appointed by the court to
7. pre-nupt	ial	handle the affairs of a minor.
8. holograp	hic will	F. Wife's built-in inheritance rights.
9. probate		G. Person who makes the will.
10. trust		H. Simultaneous wills leaving their respective estates to each other.
		I. Provides certain assets go to a named

- J. Court appointed executor.
- K. Hand written will.



tions.

COURSE	CONSUMER	EDUCATION -	HOME	ECONOMICS

TERMINAL PERFORMANCE	ACCREDITATION STANDARD:
OBJECTIVE NO. 5.0	

After completing a series of planned learnings, 76% of the students will demonstrate knowledge and skills needed in buying and using goods and services by correctly answering 70% of the test items.

	NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
			5.0	See attached test
	-			
	·	·		Notes Notes
			ise 1	
		·	\$, / . e	
				75

Criterion Measure

ig Vayar Haran Tagar Val		
		CONSUMER EDUCATION - HOME ECONOMICS
	5.0	Criterion Measure
Marije Siline		
	PART A No. I	- MATCHING - DIRECTIONS: Select the best word and place the letter in the blank to the left of the number.
		A. appraisal E. depreciation I. condominium B. landlord F. Lien J. down C. deed G. tenant K. closing
	economic to fell or	D. contract H. foreclosure L. open-end mortgage
	1.	is the term used to describe the wearing out of property or the loss in value because of age and use.
	2.	An examination of property by an expert, and the setting of its value is called an
	3.	Extra costs incurred when buying a house, such as the cost of having the title examined and the fee for having the deed recorded, are called costs.
	4.	The process whereby the lender files a complaint in court against a borrower for non-payment of amounts due on a mortgage and is granted the right to possession of the property is called
	5.	The owner of a house that is occupied by another is called a
	6.	The one who occupies rented property is the
a sande es	7.	Written evidence of the ownership of a piece of real estate that serves as a means of conveying title is the
-	8.	Any claim on real estate that arises from a debt for work done on the property is referred to as a
-	9.	An permits a borrower to borrow additional sums under the same mortgage contract without having to arrange for an additional mortgage.
=	10.	A group of apartments in one building where a family buys and owns one apartment separately from all other apartment owners is called a



5.0 Cr	iterion Measure (continued)
5.	A prospective buyer of a condominium in Florida must be provided with the following information: a. by-laws of association b. underlining of ground lease c. management contracts d. copy of projected operating budget e. all of the above.
PART B -	APPLIANCES - DIRECTIONS: Mark the statements with "T" for TRUE or "F" for FALSE.
1.	Your first consideration in purchasing an appliance is to determine the need for the appliance.
2.	Underwriter's Laboratory's Seals certifies a product for performance and durability.
3.	To get the most from your appliance dollar, consider how frequently it will be used.
4.	A good rule to follow when purchasing an appliance is to find out how the appliance can be serviced.
5.	A warranty defines the extent to which the manufacture and/or seller is responsible for the appliance.
NO. II -	MATCHING - DIRECTIONS: Select the letter of the best answer and place in the blank to the left of the number.
	A. horsepower D. ampere B. watt E. volt C. kilowatt F. catalytic
1.	A unit of measure of the rate of flow of transmitted electrical current.
2.	A unit of measure of the force behind the transmitted electrical current.
3.	A unit of measure of the working electrical energy used by the appliance.
4.	1,000 watts



Equals 746 watts.

- 5.0 Criterion Measure (continued)
- NO. II HOUSING PROBLEM

"Diane and Gil Buckman have two children, one school age and the other an infant. The Buckmans are active in the church and like to take their children for walks. Dianne is without a car during the day."

Name $\underline{5}$ items the Buckmans would want to consider in the location of an apartment.

- NO. III MULTIPLE-CHOICE DIRECTIONS: Select the best answer and put the letter in the blank to the left of the number.
 - _ 1. The way a family meets it's housing needs depends on:
 - a. size and make-up of the family
 - b. personal preferences
 - c. income and obligations
 - d. all of the above.
- 2. A lease is a legal document which
 - a. states rights and responsibilities of the tenant and the landlord
 - b. can be changed or dissolved at any time by request of either tenant or landlord
 - c. must be signed before you can rent any type of housing
 - d. cannot be broken under any circumstances.
- 3. The National Commission on Fire Prevention and Control claims that the major problem areas in a mobile home are:
 - a. higher combustibility of interior finishing material
 - b. the high concentration of combustible material
 - c. the close location of heaters to kitchen and sleeping area
 - d. an inadequate number of escape doors
 - e. all of the above.
- 4. The national mobile home standards require the manufacturers to provide
 - a. smoke detectors
 - b. tie-down systems
 - c. emergency escape routes
 - d. a and b correct only
 - e. b and c correct only.



PART C -	INSURANCE - <u>DIRECTIONS</u> : Select the letter of the best answer and place in the blank to the left of the number.
The co	A. Endowment C. Straight life B. Limited payment D. Term
1.	Provides protection only.
2.	Has the lowest premium rate of any permanent type policy.
3.	Has no cash value or loan value.
4.	Premium payments are limited to a specified number of years at which time the face amount is available to the policy-holder.
5.	Premiums may be payed for the entire length of the insured's life.
6.	Premiums are paid for a certain number of years but protection lasts until death.
NO. II -	MATCHING - DIRECTIONS: Select the letter of the best answer and place in the blank to the left of the number.
	A. general medical expense B. hospital expense C. loss of income D. major medical expense E. surgical expense
1.	Pays hospital charges and board.
2.	Pays a specified amount for each type of operation.
3.	Pays benefits toward the expenses for doctor's calls - either at home or at the hospital.



Pays costs of serious illness or accident; begins where other

health insurance policies leave off.

- 5.0 Criterion Measure (continued)
- NO.III MATCHING DIRECTIONS: Select the letter of the best answer and place in the blank to the left of the number.
 - A. bodily injury
 - B. collision
 - C. comprehensive
 - D. medical payment
- E. property damage
- F. protection against uninsured motorist
- 1. Protects the insured against claims of people injured by the insured's car.
- 2. Protects the insured against claims arising from damage done to other people's property by the insured's car.
- 3. Provides protection for anyone riding in the insured's car.
- ____ 4. Protects insured's car against loss due to theft.
- 5. Can be bought with a \$100 deductible clause.
- 6. \$5,000 and \$10,000 are the minimum amounts of coverage.
- PART D FURNITURE AND FLOOR COVERING DIRECTIONS: Multiple-choice (more than one answer can be used)
- 1. The least desirable wood for exposed surfaces of furniture is a. walnut
 - b. oak
 - c. popular.
 - _ 2. Large panels and the top of tables are less liable to warp if they are made of
 - a. veneer
 - b. hard wood
 - c. soft wood.
 - 3. The quality of rugs and carpets is largely dependent on
 - a. pile or surface yarns
 - b. backing
 - c. fibers.



	01	rterion measure (continued)
	4.	is a long wearing and durable fiber table for use in carpets with the following characteristics: resists crushing; soils quickly unless delustered; cleans easily; stain resistant; wide range of colors; medium to high price. a. rayon b. nylon c. cotton
,	5.	is a long-wearing and durable fiber suitable for use in carpets with the following characteristics: excellent crush resistance; resists soiling; easily cleaned; wide color and style range; requires moth protection; medium to high price. a. wool b. cotton c. nylon
PART	<u>E</u> -	CARS, HEALTH SERVICES AND PRODUCTS, FOOD - DIRECTIONS: Mark the statements with "T" for TRUE or "F" for FALSE.
·	1.	The cost of owning and operating an automobile demands a large portion of the budgets of many families.
	2.	A prospective buyer should always analyze the drive-away price of an automobile to see what he is paying for.
····	3.	The trade-in value of the old car is more important than the cash difference.
-	4.	By the end of the 4th year, most automobiles will have depreciated only 50% of their original drive-away price.
	5.	In general, the higher the purchase price of the car, the greater the percentage of depreciation.
	6.	The number of miles the automobile has been driven is more important in depreciation price than the number of years the automobile has been used.
<u></u>	7.	Many consumers purchase small automobiles because they are more economical to operate.
	8.	When buying a used automobile, it is best to buy from a dealer who is known to be reputable.

5.0 C1	riterion Measure (continued)
9.	In almost every community there is some kind of medical care available if a family cannot obtain it through a doctor or a hospital of its own.
10.	Health care expenditures are usually average for most fami-lies.
11.	Costs in medical care are decreasing each year.
12.	Hospital care, physician's services and drugs are usually the highest consumer expenditure for the health services.
13.	Drugs sold by prescription should be taken only by the person for whom the drugs were prescribed.
14.	Some drugs which can be purchased over the counter can be highly dangerous to health and life if used improperly.
15.	Some deodorants may be harmless to the skin, and they will damage many types of fabrics.
NO. II -	<u>DIRECTIONS</u> : In each of the following items there is an incomplete sentence with four possible endings. If the ending completes the statement correctly, place \underline{X} in the blank to the left of the letter. If the ending completes the statement incorrectly, place $\underline{0}$ in the blank. Judge each response separately.
1.	A major factor affecting our attitude toward buying and pre- paring food is: a. family background b. casual impulse c. income or use of income d. style of living
2.	An example of an efficient food planning or shopping practice is to: a. select frozen foods before doing the bulk of the shopping b. consult food advertisements with local paper before preparing menus
	 c. shop between 4:00 and 5:00 o'clock or Saturdays d. prepare the shopping list in the order in which foods are located in the store



5.0	Criterion	Measure	(continued)

3.		st of food rises when consumers:
	a.	open vacuum sealed containers to check product
	L	appearance
	D•	allow children to handle store merchandise
	c.	select lower grade food products when ap-
		propriate to meal plans
	d.	buy fresh produce by bulk instead of individually wrapped units
		individually wrapped units
4.	Drug m	isuse is:
	a.	dangerous because of the side effect of many
	-	drugs
	ь.	noted when a mother gives a tranquilizer pre-
		scribed for her to her child
	с.	much less frequently practiced than drug abuse
	d.	controlled by prohibiting use of dangerous drugs
		outside hospital clinics
5.	Voonti	amal amaté antique el est
٦.	VOCALI	onal continuing education programs:
	a.	are designed to develop human skills for greater
		productivity
	b.	are offered by private and public educational
		institutions
	c.	include data processing schools, beauty culture
		schools and culinary art schools
	d.	are usually 4 to 5 years, with an associate
		degree

KEY TO CRITERION MEASURE 5.0

PART A - NO. I - MATCHING

1. E 2. A 5. B 6. G

9. L 10. I

3. K

7. C

4. H

8. F

NO. II - HOUSING PROBLEMS

1. schools

2. doctors

3. church

4. food store

5. sidewalks

6. parks

7. other children in area

NO. III - MULTIPLE-CHOICE

1. D 2. A 3. E 4. D 5. E

PART B - NO. I - APPLIANCES

1. T 2. F

3. T 4. T

5. T

1. D 2. E

3. B 4. C

5. A

PART C - NO. I - INSURANCE

1. D 2. C

3. Ď 4. A

5. C 6. B

2. E

3. A

4. C

2. E

5. B

3. D

6. A

KEY TO CRITERION MEASURE 5.0 (continued)

PART D - FURNITURE AND FLOOR COVERINGS

1. C

3. A, B, C

2. A

4. B

PART E - NO.I - CARS, HEALTH SERVICES & PRODUCTS, FOOD

1. T

6. F

11. F

2. T

12. T

3. F

7. T 8. T

13. T

4. F

9. T

14. T

5. T

10. F

15. T

NO. II - "X" AND "O" STATEMENTS

1. a. X

4. a. X

b. 0

b. X

c. X

c. 0

d. X

d. X

2. a. 0

5. a. X

b. X

ь. х

c. 0

c . X

d. X

d. O

3. a. X

b. X

c. 0

d. 0

COURSE	CONSUMER	EDUCATION	- HOME	ECONOMICS

TERMINAL I	PERF	ORMANCE	
OBJECTIVE	NO.	5.0	(cont'd.)

ACCREDITATION	STANDARD:

NO. PERFORMANCE OBJECTIVES NO. CRITERION MEASURES	
5.1 The student will demonstrate knowledge and skills needed to select housing suitable for the individual and/or family needs and wants by correctly answering 70% of the test items. ANSWERS: Part II - Renting 1. F	Mobile Home



5.1 CRITERION MEASURE

<u>DIRECTIONS</u>: Mark the following statements with "T" for TRUE or "F" for FALSE.

	PART I - RENTING
1.	The rent for an apartment always includes water, heat, electricity and gas.
2.	If you plan on moving, a landlord can keep the last months rent deposit unless you stify him between the first and fifteenth of the month.
3.	A landlord does not have to pay interest on a security deposit if held longer than 6 months.
4.	A landlord can evict a tenant for refusing to renew a lease.
5.	Bringing unauthorized pets into an apartment is grounds for eviction.
6.	As a renter, you are required to put a damage deposit down before you are able to rent an apartment.
7.	It is the responsibility of the landlord to keep stairways well lighted and clean.
8.	As a tenant, you have to keep your apartment clear of roaches and other small bugs.
9.	The average lease agreement is for one year, with a special clause for servicemen.
10.	It is cheaper for one to live in an apartment than for two.
ē	PART II - BUYING A HOUSE
1.	In order to secure a government insured VA or FHA loan, the buyer must live in the propert .
2.	Government loans cannot be applied for through banks and private agencies making conventional loans.
3.	Taxes are based upon the assessment of a house, and this is usually about one-third of the value of a house.
4.	A deed is the document that describes the whole contract between the buyer and the seller.



5.1	CRITERION MEASURE (continued)
5	. An abstract has the deed and the mortgage recorded on it.
6	. It is unwise to make a large down payment on a house as interest rates on a large loan are not as high.
7	. The location of a house has an influence on the re-sale value.
8	On an amortized mortgage, regular monthly payments are made paying interest and cutting down the principal (or the amount borrowed) at the same time.
9	Zoning laws are made for the protection of property owners, but residents have an opportunity to vote on whether the zoning laws may be changed.
10	. Your city hall or courthouse personnel can provide information concerning zoning laws and ordinances.
	PART III - BUYING A MOBILE HOME
1	. Two important factors to focus on in buying mobile homes are workmanship and materials.
2.	Today's mobile homes are highly immobile.
3.	Mobile homes depreciate in value more slowly than other types of housing - generally about 50% of their value after ten years.
4.	Mobile homes offer one of the lowest initial costs, as well as some of the lowest maintenance costs among the various types of housing available.
5.	Mobile home loans are not subject to the Truth-In-Lending Law.
6.	A major problem area in mobile homes is the high concentra- tion of combustible materials due to the home's small size.
7.	A mobile home park owner can evict you if you change the use of the land to some other use
8.	The owner of a mobile home shall secure the mobile home to the ground by the use of anchors and tie-downs so as to resist wind over-turning and sliding.



5.1 0	RITERION MEASURE (continued)
9.	Insurance shall be issued before the mobile home has been tied down.
10.	The landlord can not put any restrictions on the sale of the tenant's mobile home within the park.
	PART IV - BUYING A CONDOMINIUM
1.	It is considered an unfair or deceptive act under Florida law, for the developer of a condominium to fail to furnish a written disclosure describing the transfer of control over the units to the unit buyers.
2.	A person who purchase a condominium on the basis of mis- leading advertising will not be entitled to recover damages for his loss under Florida law.
3.	After a condominium transaction is closed, the buyer has cause for action against the seller for damages for one year after the closing date.
4.	Funds deposited by the buyer with the developer of a condominium can be used for paying commissions and advertising necessary to sell other units in the condominium.
5.	All condominium owners pay a share in maintenance cost plus regular mortgage payments.
6.	In buying a condominium, you should find out if the renter has reserved the right to rent unsold units.
7.	An advantage of condominium living is that you are free from restrictions and can do exactly what you wish.
8.	The best way to find out about a condominium is to talk with the unit owners.
9.	Every condominium has its own mini-government or it will not work.
10.	A condominium owner has the same income tax breaks as a homeowner.



TERMINAL	PERFO	RMANCE	
OBJECTIVE		5.0	(cont'd.)

ACCREDITATION	STANDARD:	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
5.2	The student will demonstrate the ability to use a systematic process for purchasing major and/or portable appliances by accurately filling out 70% of the items on the attached checklist.		Checklist attached
, ET ,			(Answers can be taken from "Sears Portable Appliance Selection and Use", and also "Modern Consumer Education" appliances booklet)
÷			
n. Indig	nea .		90

5.2 CRITERION TEST

GUIDELINES FOR PURCHASING APPLIANCES

Select one appliance you are most interested in purchasing, either now or in the future, and compare it by using the following guideline in three (3) different stores.

(Sample Form)

MODEL						
_ 1	2	3				
	 _					
	ļ	.				
		1				
İ						
	·					

- 1. Amount of money to spend:
- 2. Selection Criterion:
 - A. Specifications:
 - 1. finishes
 - 2. dimensions or size
 - 3. construction
 - 4. style or model
 - 5. special features (3)
- Buying Information:
 - A. advertisements (3)
 - B. consumer publications (3)
 - C. comparative shopping (3 stores)
- Consumer Protections:
 - A. seals
 - B. standards
 - C. guarantees and/or warranties
- 5. Care and Use:
 - A. installation
 - B. operating instruction
 - C. energy costs
 - D. ease of cleaning

TERMINAL	PERFO	RMANCE	
OBJECTIVE	NO.	5.0	(cont'd.)

ACCREDITATION	STANDARD:	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
5.3	The student will demonstrate knowledge and skills needed to select furniture and floor coverings suitable for individual and/or family needs and wants by correctly answering 3 out of 5 test items.		See attached test
			ANSWERS:
			1. a 2. e 2. e 3. d 4. e
,			5. a
			;
	ı		;
ı			
	·		92



5.3 CRITERION MEASURE

FUENITURE - FLOOR COVERINGS

DIRECTIO	NS: Select the one best answer and place the letter in the blank.
1.	Furniture should be selected in accordance with a. an over-all plan for the home b. what's on sale c. what the decorator suggests d. the latest styles in magazines e. all the above.
2.	Home furnishings shou'd a. be durable b. be pleasing to the individuals involved c. fit one's needs d. fit one's budget e. all the above.
3.	The quality of upholstered furniture may be determined by a. listening to the salesman b. examining the frames and construction
*	c. information on the attached labels d. b and c above e. all the above.
4.	The quality of rugs and carpets may be determined by a. examining the thickness and height of the pile. b. the type of construction c. the type of fibers used d. information on the label e. all the above.

- 5. In order to obtain maximum satisfaction, furniture and floor coverings should be purchased from
 - a. reliable dealers
 - b. door to door salesman
 - c. mail-order
 - d. local salvage store
 - e. all the above.



TERMINAL	PERF	DRMANCE	No No.
OBJECTIVE	NO.	5.0	(cont'd.)

ACCREDITATION STANDARD:

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
5.4	The student will demonstrate knowledge and skills needed to buy and use foods that provide good nutrition within the limits of one's budget by correctly answering 10 out of 15 test items.	5.4	See attached test
			ANSWERS: 1. T
			94



5.4 CRITERION TEST

DIRECTION	S: Mark the following statements with "T" for TRUE or "F" for FALSE.
1.	The store's brand name is usually cheaper than nationally advertized brands.
2.	Meat and meat substitutes should be purchased by cost per serving, not price per pound.
3.	Ingredients are listed in alphabetical order on a label.
4.	Unit pricing is a means of telling the shopper how much she/he is buying.
5.	Nutritional labeling tells you about the amount of essential nutrients in a food.
6.	Food is one of the largest expenses in the average family's budget.
7.	The largest portion of the food dollar goes for protein items.
8.	A general rule for buying meat is that 1 pound of boneless meat will make 4 servings.
9.	One's diet should be based on a variety of foods in order to provide nutrients that have not been defined.
10.	Recommended Dietary Allowances are based on age, weight, height and sex.
11.	There is no one food in any group that is the most nutritious or the best buy.
12.	By using economical kinds of foods, it is possible for the homemaker to serve the same menu, quantity and nutritional value for 1/2 the cost.
13.	The cheapest cost per serving food in the meat group is dried peas.
14.	Most supermarkets sell their own private brands for less than name brands.
15.	Most packaged frods have open dating codes giving their shelf life.



TERMINAL	PERF	ORMANCE		
OBJECTIVE	NO.	5.0	(cont'	'd.)

ACCREDITATION STANDARD:

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
5.5	The student will demonstrate knowledge and skills needed to purchase and maintain clothing suitable for individual and/or family needs and wants by correctly answering 7 out of 10 test items.	5.3	See attached test
			ANSWERS: 1. T 2. F 3. T 4. T 5. T 6. T 7. F 8. T 9. T 10. F
			96



5.5 ORITERION TEST

DIRECTIONS:	Mark or "l	the following statements with "T" for TRUE F" for FALSE.
*ad Parallimentarion	ì.	The fiber content of a fabric is required by law to be listed on the label.
	2.	The fiber content has no effect on the fabric's performance and use.
	3.	Sanforized is a term which means the fabric will shrink less than 1%.
	4 .	Permanent press is a chemical base process in which the dryer does the ironing.
	5.	Proper fit is essential for health and comfort.
· viii(Saliniskiiiii)iiiiiiiiiiiiiiiiiiiiiiiiiiiii	6.	Laundry detergents should be used for launder-ing all washable fabrics.
	7.	Chlorine bleach is safe for all fabrics.
Train,	8.	Cold water preserves bright and dark colors best.
	9.	If you use coin-operated laundries, choose dryers with varying temperature controls.
· · · · · · · · · · · · · · · · · · ·	0.	The best way to have a well-rounded wardrobe is to buy all clothes on sale.



TERMINAL	PERFO	DRMANCE		
OBJECTIVE	NO.	5.0	(cont'	'd.)

ACCREDITATION	STANDARD:	.,

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
5.6	The student will demonstrate knowledge and skills needed to purchase and maintain a car as evidenced by correctly answering 7 out of 10 test items.	5.6	See attached test
			ANSWERS:
			1. B 6. A 2. C 7. A 3. B 8. B 4. C 9. B 5. A 10. C
i			
			:
	- 		98



5.6 CRITERION TEST

PURCHASING AND MAINTAINING A CAR

DIRECTIONS: Circle the letter of the correct answer.

- Suppose the front times of a car are worn down on one side. The basic problem is probably
 - a. the tires
 - b. the wheel alignment.
- 2. A good road test of a car should require
 - a. no more than a trip around the block
 - b. about 5 minutes
 - c. 20 minutes or more.
- 3. About how many miles is the average car driven per year?
 - a. 5,000
 - ъ. 10,000
 - c. 20,000.
- 4. Emil's car caught fire and burned up. The insurance company paid Emil for the car. His losses from the fire were paid because he had
 - a. liability insurance
 - b. collision insurance
 - c. comprehensive insurance.
- 5. Which car will probably lose the most this year in depreciation?
 - a. a new Pontiac sedan
 - b. a 3-year old Pontiac sedan
 - c. a 5-year old Pontiac sedan.
- 6. Cerl just bought a new Mercury. Which will probably cost him the most this year?
 - a. depreciation
 - b. insurance
 - c. gas and oil.
- .7. The "10" in 10/30/5 liability insurance stands for
 - a. \$10,000
 - b. 10 accidents
 - c. 10 years.
- 8. Suppose you have 10/30/5 liability insurance. Under Florida's no-fault law this is
 - a. too little
 - b. the least anyone should have
 - c. more than minimum.



5.6 CRITERION TEST (continued)

. __.

- 9. Which one of these three car owners has the best combination of insurance?
 - a. Alice, who carries collision and comprehensive
 - b. Joan, who carries comprehensive and uninsured motorist coverage
 - c. Linda, who carries liability and medical payments coverage
- 10. In 10/30/5 liability insurance, which number stands for coverage against property damage?
 - a. 10
 - ъ. 30
 - c. 5

TERMINAL :	PERFO	DRMANCE	
OBJECTIVE	NO.	5.0	(cont'd.)

ACCREDITATION	STANDARD:	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
5.7	The student will demonstrate knowledge and skills needed to buy and use insurance to protect the individual and family as evidenced by correctly answering 7 out of 10 test items.	5.7	See attached test
			ANSWERS:
			1. c 6. c 2. a 7. b 3. a 8. b 4. b 9. d
			5. a 10. d
			101

5.7 CRITERION TEST

DIRECTIO		elect he bla		ne b	est	answer	and	place	the le	tter	in
1.	for a a. ar b. ar c. sh	groupe unce e alre ould	p o p ertain eady k	erso nown red	ns,I by a	osses group			progra	ms is	that
2.	indiv a. ar b. ca c. ar	idual e cer nnot e know	need f tain b be det wn but elimin	ut u ermi unc	nkno ned erta	Wn	s tha	t the	losses	for	an
3.	a. ±n b. a c. th	e amou reward e par	d for t of h	id f buyi is t	or p ng p ax a	s rotect rotect ssessm olicyh	ion ent	·.			
4.	perso a. wh b. to c. wh	n ose 1. whom o pays	ifa is the p s the	cov olic prem	ered y pa iums	yments	are		polic	y is	the
5.	is ob a. ma b. ho c. su	tained jor mo spital rgical	st prod throadical experience of the state o	ugh exp nses ases	insu	rance	t lar cover	ge los ing	ses du	e to	illness
6.	polic a. no b. hi c. re	ies and interest in the intere	nd cha	rge w in	tere		agui	nst li	fe ins	uranc	e



	5.7	CRITERION	TEST ((continued)
--	-----	-----------	--------	------------	---

- 7. A provision in a health insurance policy that requires the policyholder to share in medical expenses is (a/an)
 - a. elimination provision
 - b. co-insurance clause
 - c. non-can. .ble clause
 - d. inconte to the provision.
- 8. A life insurance policy may contain the provision that premiums will not have to be paid if the insured is physically disabled for a period of at least six months. This provision is called
 - a. special benefit
 - b. extended coverage
 - c. waiver of premium
 - d. automatic coverage.
- 9. Life insurance premiums cost the most when they are paid
 - a. annually
 - b. semi-annually
 - c. quarterly
 - .d. monthly
- ______10. When a person stops paying premiums on a life insurance policy (other than term), he may choose to
 - a. accept the cash values of the policy
 - b. let the policy stay in force for its full amount for a period of time
 - c. accept a policy for a reduced amount paid up for life
 - d. all of these choices are available.



TERMINAL PERFORMANCE	ACCREDITATION STANDARD:
OBJECTIVE NO. 5.0 (cont'd.)	

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
5.8	The student will demon- strate knowledge and skills needed to eval- uate health services and related areas as evidenced by correctly answering 70% of the test items.	5.8	See attached
)
			ANSWERS:
			PART I: 1. C 6. C 2. P 7. P 3. C 8. C 4. P 9. C 5. C 10. C
	·		PART II: 1. H 2. D 3. C 4. G 5. A
·			PART III: 1. F 6. T 2. F 7. T 3. F 8. F 4. T 9. T 5. T 10. T
			;
•			
			104

5.8	Cri	terio	n Mea	sure

PART I	- DIRECTIONS: Place a "C" beside the public health agencies set up for consumer protection, and a "P" for privately owned agencies.
	1. American Cancer Association 2. Weight Watchers 3. Speech and Hearing Clinic 4. Slender World 5. Child Guidance Clinic 6. Mental Health Association 7. Roman Spa 8. Planned Parenthood 9. Public Health Clinic 10. Emergency Rescue Squad
PART II	 DIRECTIONS: Below is a list of common medical specialists available to the consumer. Using the letter only, match the correct term with its definition.
	a. pediatrician e. internist b. obstetrician f. ophthalmologist c. gynecologist g. optometrist d. dermatologist h. cardiologist
1.	Treats diseases of the heart.
2.	Deals with diagnosis and treatment of skin diseases.
3.	Concentrates on the treatment of women.
4.	Treats eye disorders, examines eyes and prescribes glasses to maintain and improve eyesight.
5.	Deals with the development and care of children, and with the prevention and treatment of children's diseases.
PART II	$\underline{\underline{I}}$ - $\underline{\underline{DIRECTIONS}}$: Mark the correct statements with "T" for TRUE or "F" for FALSE.
1.	An over the counter drug is one prescribed by a physician.
2.	A regular burial ceremony is cheaper than cremation.
3.	A pharmacist is capable of prescribing drugs for your illness.



5.8	Cri	iterion Measure (continued)
	4.	Many drugs recommended for weight reduction are injurious to health.
	5.	Many cosmetic preparations have dangerous effects on those that use them.
	6.	There is no drug available for the cure of a common cold.
	7.	A death certificate is required by law.
	8.	The best place to get advice on medical services available in the community is the white pages of the phone book.
	9.	A doctor who says, "These pills are my own invention; they are guaranteed to cure all.", is probably a quack.
	LO.	In dealing with a funeral director, make sure you get an itemized price list.



TERMINAL PERFORMANCE
OBJECTIVE NO. 5.9 (cont'd.)

ACCREDITATION STANDARD:

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES	
5.9	The student will demonstrate knowledge and skills needed to evaluate products and services related to personal and family enrichment as evidenced by completing 70% of the following items.		Checklist attached	
	·			
	·			
			107	



.5.9 Criterion Measure

DIRECTIONS: Using the chart below, list at least two (2) places available to you and/or your family in each area.

RECREATIONAL ACTIVITIES	PHYSICAL HEALTH	INTELLEC- TUAL GROWTH	QUIET SOLITUDE	SOCIAL ENJOY- MENT	CREATIVE ACTIVITY	AUDIENCE SPECTATOR
					·	
-		·				
					·	

Credit: CONSUMER ECONOMICS/PRINCIPLES AND PROBLEMS

Wilhelms/Heimerl

1959



COURSE	CONSUMER	EDUCATION -	HOME	ECONOMICS

TERMINAL PERFORMANCE	ACCREDITATION STANDARD:
OBJECTIVE NO6.0	

	COURSE CONSUMER	EDUCA	ATION - HOME ECONOMICS
	DEDECOMANCE		ACCREDITATION STANDARD:
ME4	PERFORMANCE E NO6.0	·	
PORCTIV	E NO	-	
demor	etrate the ability to	protec rs, wo	struction, 76% of the students will at their rights and accept their orkers and citizens as evidenced by a test.
			·-·
NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
i		6.0	See attached test.
]	
	•		
			_
· .	•		~
			ANSWERS:
			1. 1. C or D
		1	2. G
	_		2. 1. D
			2. F 3. E
ļ			3. 1. C or D 2. E
Ì			
			4. 1. B 2. C
			3. E
			4. F
			5. 1. D
ľ			2. F
			6. 1. J
1			
Table No.			
		ı	

⊶60 Criterion Me	as	ure
------------------	----	-----

DIRECTIONS: Below are 6 typical consumer complaints and 10 possible courses of action. List in correct sequence (1,2,3, etc.) the best course of action for the consumer in each situation.

BEST COURSE OF ACTION

- A. Go back to the business, try to work the problem out.
- B. Contact the manufacturer concerned with the product.
- C. Contact the local Better Business Bureau.
- D. Contact the local office of Consumer Affairs.
- E. Provide the information in writing to the states attorney's office for prosecution.
- F. Contact the state agency which handles this area.
- G. File a suit and present your own case in the small claims court.
- H. Hire a lawyer and sue in the county court.
- I. Call Ralph Nader.
- J. Contact the federal agency which has authority in this area.

CONSUMER COMPLAINTS

1.	The concrete wall and floor of your new swimming pool has cracked and the company is refusing to fix the damage unless you pay \$2,000 more. Other pool companies have offered to correct the damage for \$2,000. 1
2 .	The beauty school to which you have prepaid \$1,000 tution closed and the owner moved out of town. 2 3
3.	You paid a carpet firm for a wall to wall carpet installation for your home which promised prompt delivery. Three months later only the living room carpet has been installed and the firm keeps telling you the rug is on back order. 1. 2. 2.
4.	You bought a stereo system from a local merchant. The set has been in the shop 5 times and still does not work properly. Now it has broken down for the sixth time. 1. 2. 3. 4.

6.0 Criterion Measure (continued)

6.

You received a box of greeting cards from a charity agency. You gave them to a neighbor. Now the agency is threatening a law-

suit unless you send \$5.00 immediately.

COURSE	CONSUMER	EDUCATION -	HOME	ECONOMICS	_

TERMINAL I	ERFO	RMANCE		
OBJECTIVE	NO.	6.0	(cont'	d.)

ACCREDITATION	STANDARD:			

TERMINAL PERFORMANCE OBJECTIVE NO. 6.0 (cont'd.)	2000	ATION - HOME ECONOMICS	
TERMINAL PERFORMANCE ORIECTIVE NO. 6.0 (cont'd.)			
DECEMBER 10. O.O. COME div		ACCREDITATION STANDAR);
	T		
NO. PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES	ere j
6.1 The student will demon- strate an understanding of the role of govern- ments in consumer pro- tection by correctly	6.1	See attached test	
answering 7 out of 10 test questions.			1 1
	± SChinery∰i B		
		ANSWERS:	
		1. F 2. S	
		3. S	
		4. L 5. F	
		6. S	
		7. S 8. S	•
		9. F	
		10. L	
ş İ .		·	ā
3 A 4 A			
		10 7	

6.1 Critorion Measure

DIRECTIONS: Place the <u>letter only</u> which identifies the governmental level responsible for the following consumer protection laws.

- L Local
- S . State
- F Federai

 	Truth in lending
 . 2.	Retail Installment Sales Act
 3.	Shelf life dating of milk products
 4.	Zoning laws
 5.	Nutritional labeling
 _ 6.	Landlord - terant relationships
 7.	Motor Vehicle Sales Finance Act
8.	Hazardous Substance Act
 9.	Mailing of unordered merchandise
 _10.	Stray Animal Act

4-4---

TERMINAL	PERF	ORMANCE	_	
OBJECTIVE			(cont'd	.)

Olova, and a second of the sec

ACCREDITATION	STANDARD:

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
6.2	The student demon- strates an understand- ing of the responsibil- ities inherent in his rights as a consumer by correctly identify- ing 2 responsibilities for each of the 5 con- sumer rights.	6.2	ANSWERS: 1. a) examine merchandise for safety features. b) follow use and care instructions c) report unsafe products
1291			 2. a) analyze advertisements b) keep informed about new products c) check care instructions before buying d) seek additional information if necessary 3. a) be selective
			b) recognize income limitations c) be honest in dealings d) treat merchandise with respect 4. a) to voice complaints and satisfactions b) to make suggestions for product improvements c) to know where to go for help
			 5. a) be informed and respect existing laws and standards b) be informed of one's rights c) accept responsibilities as a voter d) support voluntary organizations

6.2 Criterion Measure

<u>DIRECTIONS</u>: List two consumer responsibilities for each of the five consumer rights listed below.

- 1. Right to safety
 - а.
 - ь.

- 2. Right to be informed
 - a.
 - Ъ.
- 3. Right to choose
 - а.
 - ь.
- 4. Right to be heard
 - а.
 - b.
- 5. Right to be protected
 - а.
 - ъ.

COURSE CONSUMER EDUCATION - HOME ECO. MICS

TERMINAL	PERF	ORMANCE	
OBJECTIVI		6.0	(cont'd.)

ACCREDITATION	STANDARD:		
	_		

NO.	INTERMEDIATE PERFORMANCE OBJECTIVES	NO.	CRITERION MEASURES
	The student will recognize the local, state and federal agencies which protect the consumer as evidenced by correctly answering 18 out of 25 test items.	6.3	See attached test ANSWERS: I. 1. A 2. A 3. A and M 4. E and A and B 5. D and A and B 6. A 7. A and F 8. A and C II. 1. \(\) 2. \(\) 3. \(\) 4. 5. 6. 7. \(\) 8. \(\) 9. \(\) 10.

6.3 Criterion Measure

PERFECTION OF THE PERFECTION O

RIC

Below is a list of subject areas in which a consumer might have complaints, and a list of state agencies that one should contact to file a complaint.

file a	COD	iplaint.						
DIRECT	IONS	Using the with the involved	e <u>letter</u> only subject area	y of	the More	agen than	cy, match one agen	the agency cy may be
	1.	Advertising		Α.	Dept	of	Agricult	ure
	2.	Appliances		В.	Dept	of	Business	Regulations
	3.	Beauty Produ Services	ucts and		_		Commerce	
	4	Credit		D.	Dept	. of	Communit	y Affairs
				E.	Comp	tro1	ler	-
	5.	Landlord and	i Tenant	F.	Dept	. of	Highway	Safety
	6.	Mail Order			•			
	7.	Mobile						•
	8.	Travel						
Below :	is a	a list of ago lde the agend	encies availa cies availab	able Le t	to l	nelp	the consu sumer in	mer. Place a Jacksonville.
		1.	Better Busin	ness	Bure	eau		
		2.	Office of Co	nsu	mer A	Affai	rs	
		3.	Division of	Fam	ily S	Servi	ces	
		4.	Public Serv	Lce	Commi	issio	Ω	
		5.	Dept. of Po	l1ut	ion (Contro	01	
		6.	State Depart	tmen	t of	Educa	ation	
		7.	Legal Aid C	Lini	С			
		8.	Small Claims	з Со	urt			
		9.	Credit Coun	se11	ng Se	ervic	e	
-		10.	Office of E	cono	nic (ppor	tunity	

SUGGESTED RESOURCE SPEAKERS

1. ECONOMIC SYSTEM

University Professor - talk on economic system Federal Reserve System Local Chamber of Commerce Advertising Agent

2. VALUES AND DECISION-MAKING

Clergyman GJEO Social Service Agencies - (ACTION) Family Services Newspaper writer or reporter HUD Administration Mayor's Energy Office

3. WORLD OF WORK

Florida State Employment Office Any retail store owner Retail Merchandising

4. MONEY MANAGEMENT

Local Credit Union
Consumer Finance Company
Credit Card Company Representative
Commercial Banks
Savings and Loan
Stock Broker
Credit Bureau
Consumer Credit Counseling Service

5. BUYING GOODS AND SERVICES

Furniture Salesman

HUD Representative

Real Estate Salesman

Builders

Architect

Land Scape Architect

Mobile Home Salesman and Park Operator

City - use of electric bills, reading meter, services
for houses

SUGGESTED RESOURCE SPEAKERS (continued)

Appliance Salesman Appliance Repairman Finance Appliance Company Interior Decorator Carpet Salesman Furniture Store Owner Professional in Food Service Industry Druggist Farmer or someone from Farmer's Market Retail merchandiser Fashion Coordinator Dry cleaning New and used car Salesman Insurance Salesman Motorcycle Salesman Funeral Home Director Lawyers - wills, legal rights of a teenager Doctors Medical Specialist Child Guidance Clinic

6. CONSUMER PROTECTION

Office of Consumer Affairs Small Claim's Court Better Business Bureau

(Would like to have field trips wherever possible)

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